# // INSTITUTIONAL PRESENTATION 2Q22











#### **DISCLAIMER**

This presentation may contain forward-looking statements. Such statements are not statements of historical facts and reflect the beliefs and expectations of the company's management. The words "anticipates", "believes", "estimates", "expects", "forecasts", "plans", "predicts", "projects", "targets" and all similar words are intended to identify these statements, which necessarily involve both known and unknown risks and uncertainties. Known risks include uncertainties, which are not limited to the impact of competitive services and pricing, market acceptance of services, service transactions by the company and its competitors, regulatory approval, currency fluctuations, changes in the service mix offered, and other risks described in the company's reports. Forward-looking statements speak only in terms of the date they are made and Banco Bradesco does not assume any obligation to update them in light of new information and/or future developments.

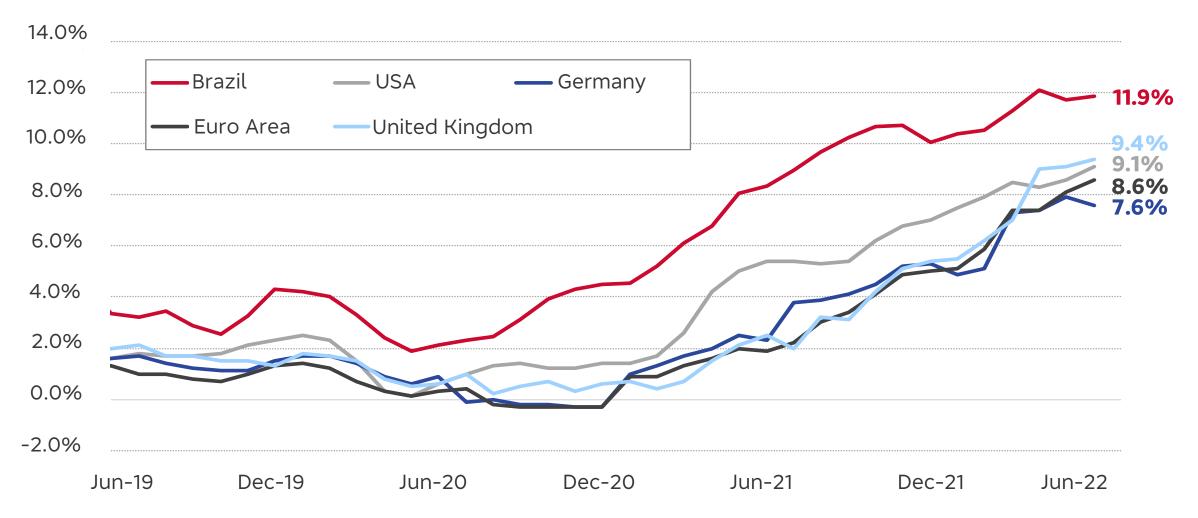
## MACROECONOMIC INFORMATION





#### Q2 HASN'T SHOWED YET THE PEAK OF INFLATION IN 12M

Consumer inflation, interannual



Source: Bloomberg, Bradesco

#### **LONG TERM INTEREST**

#### Rates implied by the market

#### **///USA**



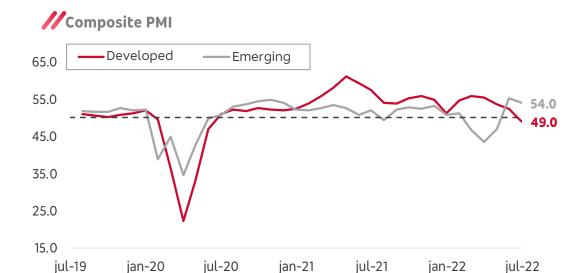
#### **#Euro Zone**

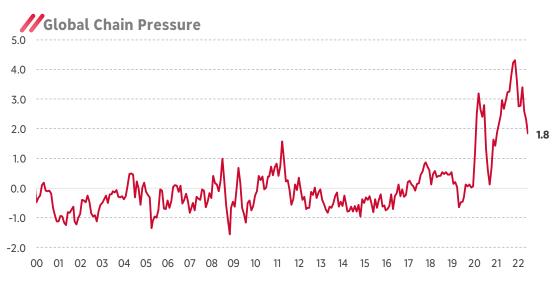


Source: Bloomberg

#### **JULY INDICATORS - SOFT DATA**

#### Diffusion index in points, seasonally adjusted







Source: Bloomberg, Bradesco

Macroeconomic Information Corporate Profile Corporate Strategy ESG Our Businesses 2Q22 Results Attachments

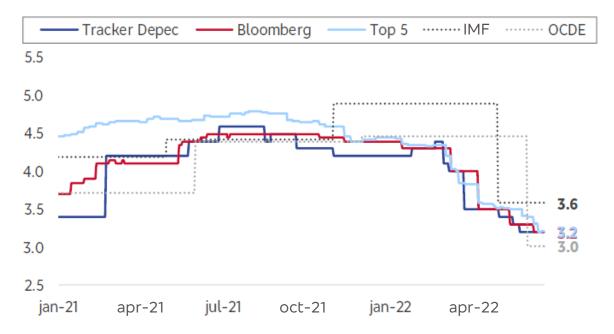
30.0



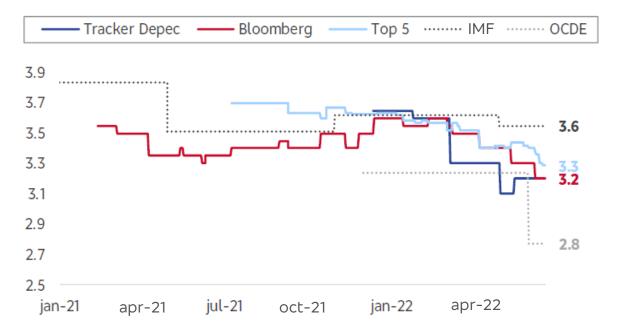
#### **GLOBAL GROWTH PERSPECTIVES SETTING UP**

#### Depec, IMF, OECD and Bloomberg Consensus Expectations





#### // 2023



Source: Bloomberg, Bradesco

#### <del>G</del>

#### **COMMODITIES PRICES ARE ALSO STARTING TO REACT**

CRB spot, level series



Source: Bloomberg, Bradesco

#### <del>(</del>

#### **COMMODITY INDEX - BRAZIL (IC-BR)**

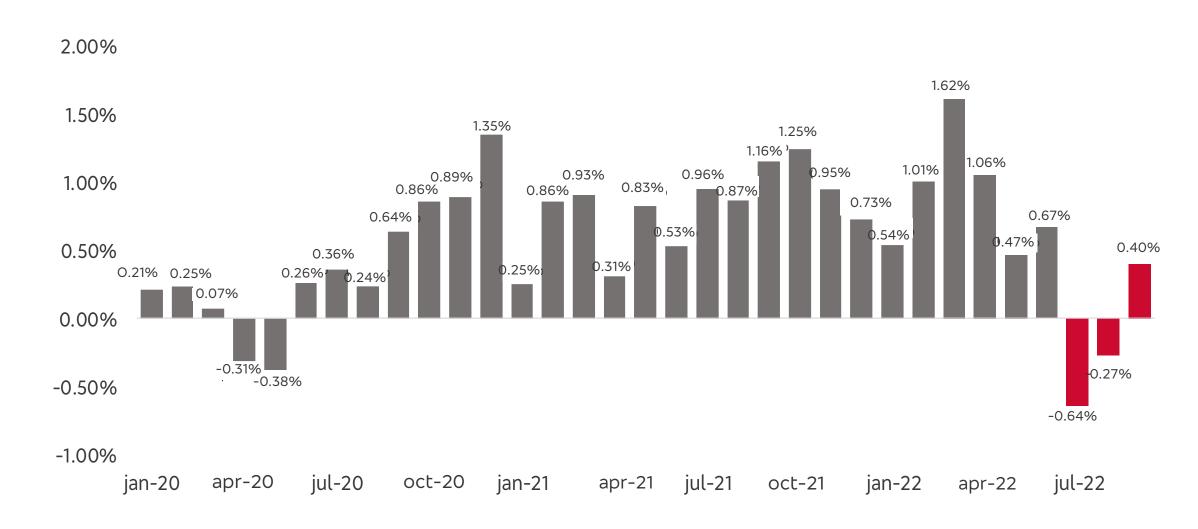
#### 5-day moving average



Source: BCB. Bradesco

#### <del>(</del>

## INFLATION WILL BE EASED WITH TAX CUTS ... IPCA Monthly, %

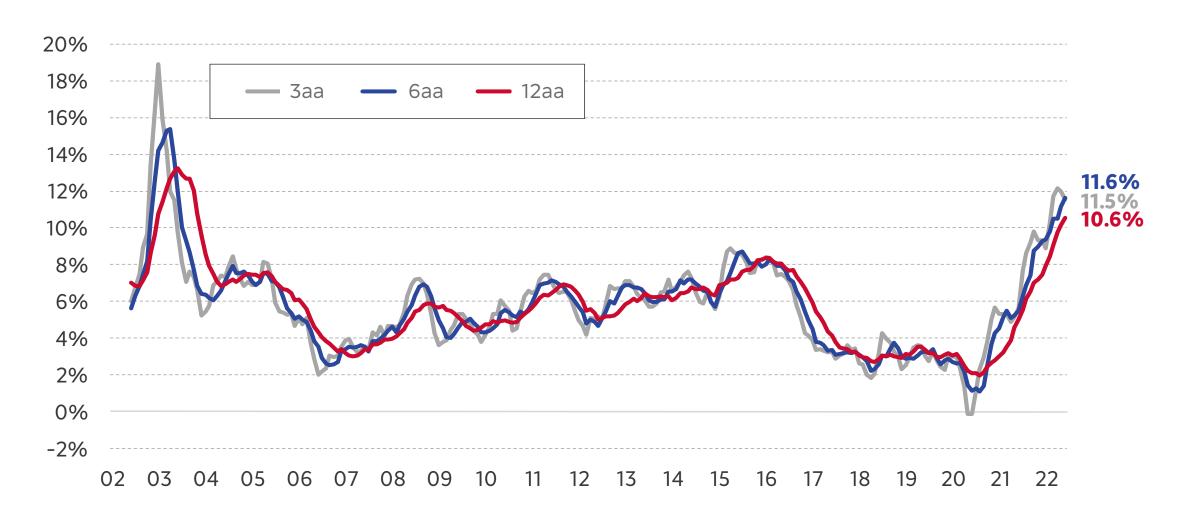


Source: IBGE, Bradesco

#### ₽ P

#### ... BUT NUCLEUS ARE STILL PRESSED

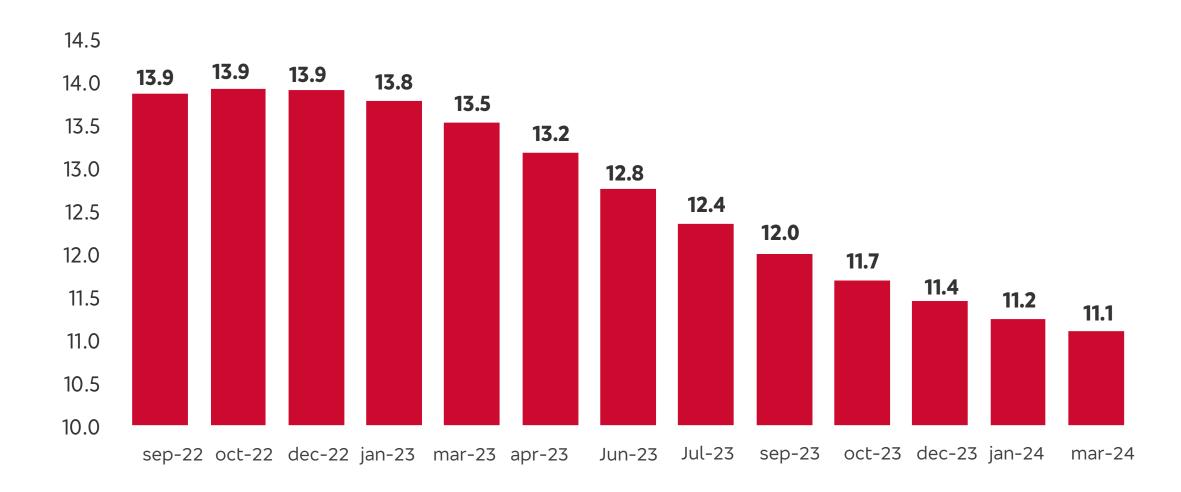
Average of the IPCA cores, seasonal and annualized – 3aa, 6aa and 12 months



Source: IBGE, Bradesco

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## MARKET STILL PRICES HIGH INTEREST THROUGHOUT THE YEAR 23 CDI implicit in the market curve



**Source:** Bloomberg, Bradesco

#### ₽

#### **COPOM\* MAY HAVE ENDED THE SELIC RATE CYCLE AT 13.75%**

#### **Decision summary**

**// +0.5 p.p. for 13.75%**, as expected

// IPCA model

0 2022: 6.8%

0 2023: 4.6%

0 2024: 2.7%

// To smooth out the effects of tax changes, IPCA 12M in the first quarter/24: 3.5%.

**// Will assess the need for a residual minor adjustment**, +0.25 p.p.

// "The uncertainty of the current situation, coupled with the advanced stage of the adjustment cycle and its accumulated impacts yet to be observed, **demand additional caution in its actions**."

// In base scenario, cycle ended in 13.75%.

Worse scenario would lead to 14%.

\*Central Bank Monetary Policy Committee's

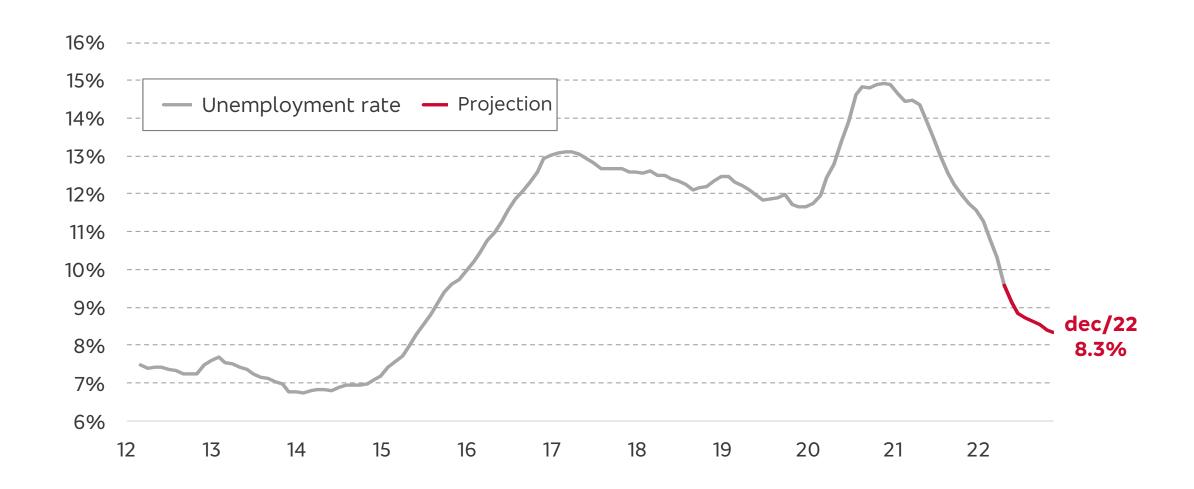
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**Our Businesses** 

#### <del>G</del>

#### **UNEMPLOYMENT RATE**

#### In % of EAP, seasonally adjusted



Source: IBGE, Bradesco

## **ALTHOUGH THE MASS IS STILL BEYOND THE PRE-PANDEMIC**Usual salary mass, in constant BRL billions

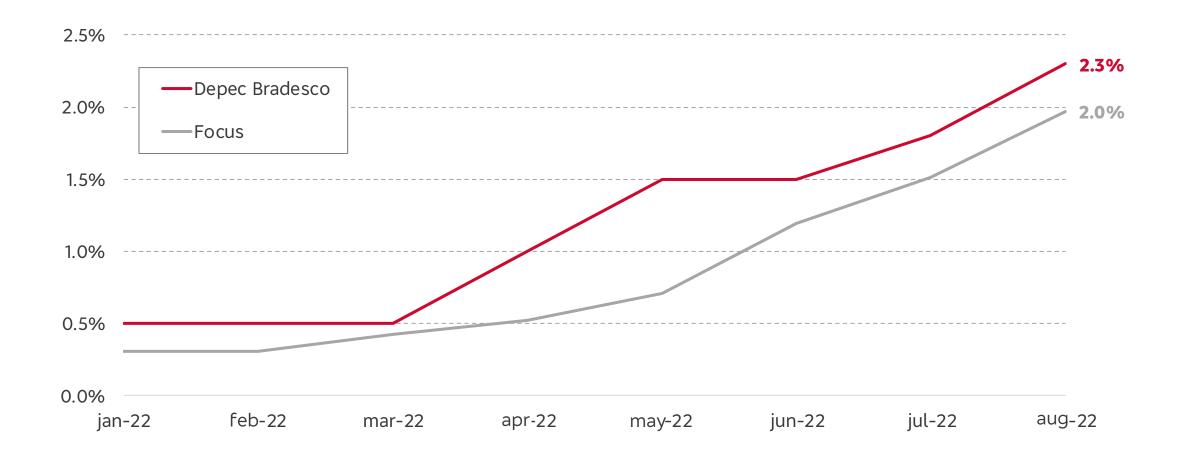


Source: IBGE, Bradesco

#### **₽**

#### **2022 NUMBERS CONTINUE TO BE REVISED UP**

#### Projections for GDP 2022 over the last few months

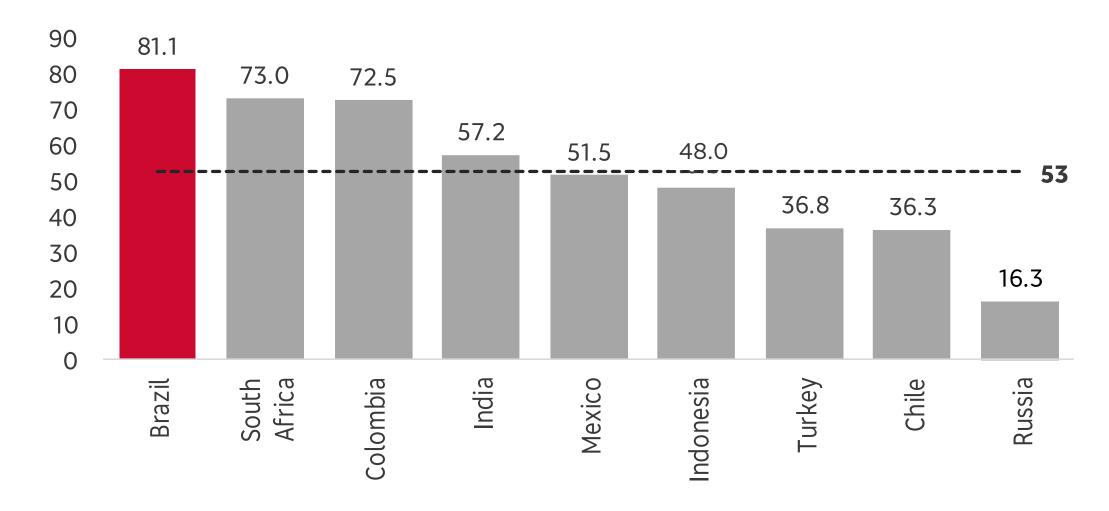


Source: BCB. Bradesco



#### **TAX ISSUES FOLLOW AS RISK**

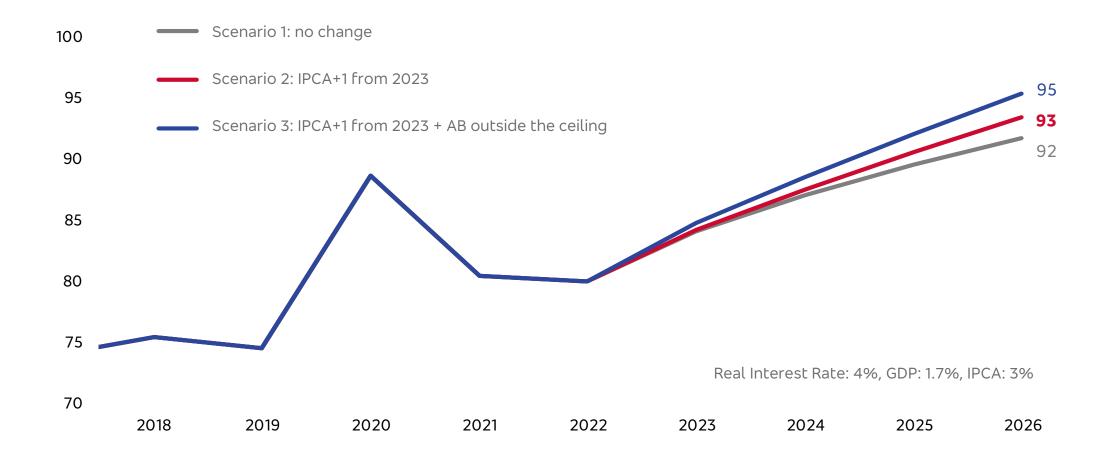
Gross public debt (% of GDP) at the end of 2021, selected emerging markets



Source: EIU

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### ALTERNATIVE SCENARIOS FOR GROSS DEBT In % GDP

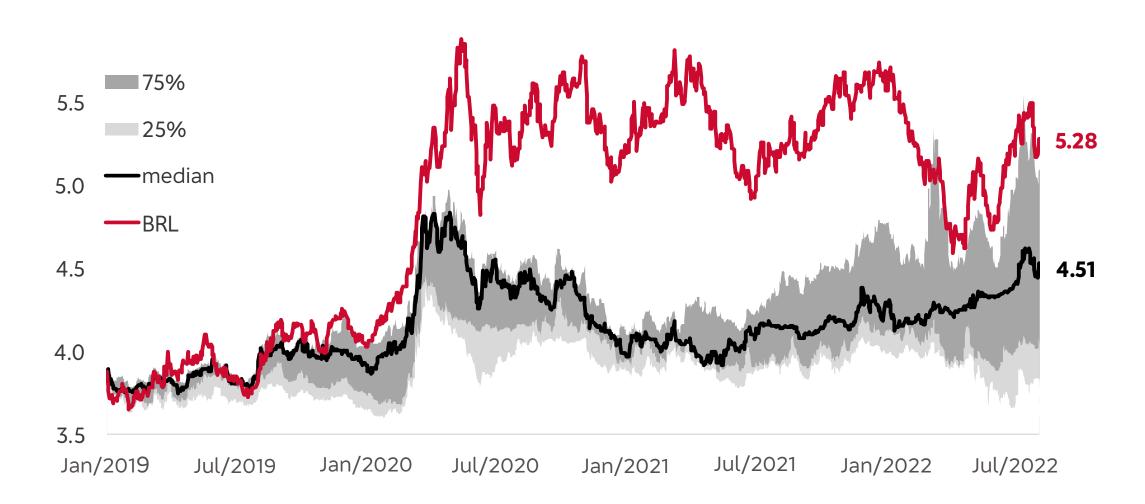


Source: BCB, Bradesco



#### **BRL PERFORMANCE RESPONDING TO ALL THIS CONTEXT**

Cumulative change in BRL against median and emerging percentiles



Source: Bloomberg, Bradesco



#### **ECONOMIC SCENARIO**

#### Main Projections

2020	2021	2022	2023
-3.9	4.6	2.7	0.5
4.5	10.1	6.3	4.9
23.1	17.8	10.0	4.7
2.00	9.25	13.75	11.75
5.20	5.65	5.25	5.25
-4.5	3.9	-0.1	1.3
1.2	1.4	3.1	1.3
-8,290	8,522	4,879	822
13.8	13.2	9.4	8.3
15.6	16.3	12.5	7.5
32.4	36.2	61.5	60.1
-24.5	-28.1	-26.0	-32.8
-703.0	64.7	87.9	-47.4
88.6	80.3	78.7	83.2
	-3.9 4.5 23.1 2.00 5.20 -4.5 1.2 -8,290 13.8 15.6 32.4 -24.5 -703.0	-3.94.64.510.123.117.82.009.255.205.65-4.53.91.21.4-8,2908,52213.813.215.616.332.436.2-24.5-28.1-703.064.7	-3.94.62.74.510.16.323.117.810.02.009.2513.755.205.655.25-4.53.9-0.11.21.43.1-8,2908,5224,87913.813.29.415.616.312.532.436.261.5-24.5-28.1-26.0-703.064.787.9

Bradesco economic forecasts are revised each month. During moments of greater volatility, the level of uncertainty and error margins naturally rise, especially between revisions. Our forecasts are based on the assumption that the adjustments necessary to ensure the sustainability of Brazil's macroeconomic framework will be implemented over the next few years. If these adjustments do not materialize or are better than expected, the forecast could be altered significantly. Last updated on September 02<sup>nd</sup>, 2022

## CORPORATE PROFILE



#### **FINANCIAL HIGHLIGHTS- 1H22**





#### **// CONSOLIDATED GROUP**

R\$13.8
(Billion)
Recurring Net

Income 6M22

18.0%

6M22

R\$ 1.8
(Trillion)

Total
Assets

R\$ 855
(Billion)
Expanded Loan
Portfolio

13.3%

Tier 1 Capital 6M22 75.5
Million Clients
(37.6 million account holders)

8,227

Branches + Service Centers (PAs/PAEs) + BUs 40,296

Banking Correspondents

#### INSURANCE OPERATIONS

R\$3.4
(Billion)
Net Income
6M22

R\$308
(Billion)
Technical
Provisions

R\$359
(Billion)

Total Assets R\$26.9
(Billion)
Premiums and Contributions

6M22

#### **OUR HISTORY**

#### Pioneering, innovation, and expansion



Founding of Banco Brasileiro de Descontos (Bradesco)



Creation of Fundação Bradesco



First company in Latin America to buy a computer



Bradesco Card First Brazilian credit card



Branch no 1.000 opened in Chuí, far dispenser" installed, south of Brazil



First "cash

SOS Bradesco.

current ATM

Formation of group Bradesco predecessor of the **Seguros** 

bradesco

seguros



First Internet banking in Latin America

2005

• BEC

2017

next



First Mobile **Banking** in Latin America



Joined the **UN Global** Compact



**Dow Jones** 

Indexes

Included in the Sustainability

Joined the CDP

CDP

1943	1956	1962	1968	1970	1983	1995	2000	2005	2006
MAIN ACQUIS	ITIONS:			<ul><li>Banco Cidade</li><li>BES (3%)</li></ul>					

• Baloise - Atlântica Cia

Brasileira de Seguros

• BCR 1996 1998

 Banco BoaVista Interatlântico

 Banco das Nações 2000

BEA

2002

- Banco Mercantil
- Deutsche Bank DTMV S.A.

• B.E.M 2004

-

 Amex 2006

 $\mathbf{O}$ 

• Ágora Corretora

ISEB3

Included in

ISE

 Medservice 2008

HSBC Brasil

2021

2016

#### 1997

- Credireal
- Itabanco
- BCN
- · Companhia União de Seguros Gerais

#### 1999

- Banep
- Continental

#### 2001

- Banque Banespa International Luxemburg
- Banco Postal/ Correios

#### 2003

- Banco Zogbi S.A.
- BBVA
- Gestão de Recursos de Terceiros do JP Morgan S.A.

2014

#### 2007

• BMC

#### • IBI

2009

Odontoprev

2019 • BAC Florida

2007



**New Information** technology center, part of the IT improvement project, started in 2003

2008



First credit card made from recycled plastic

2009



First branch on a **boat** (Voyager III). It runs about 1,600 km between Manaus and Tabatinga (Amazonas)

2010



**Biometrics** End of Password

2011



Joined **UNEP-FI** 





Self-service without card

2018









nextioy

2020

Bitz UN® First











#### **SERVICES CHANNELS**

#### Serving customers how they desireades

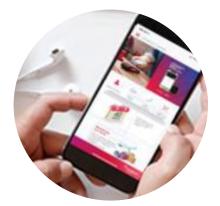




#### **Digital Channels**



**Internet Banking** 



**Bradesco Apps** 



of transactions are made through digital channels



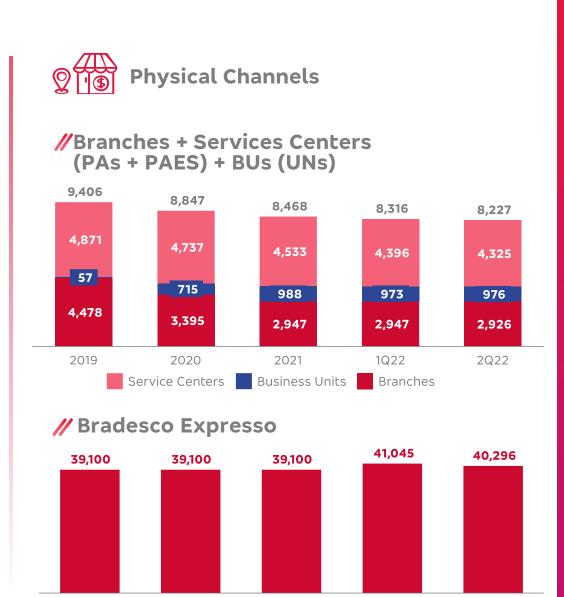
Fone Fácil



**ATMs** 

91%

are concentrated in mobile and the internet



2021

1Q22

2Q22

25

**Corporate Strategy Macroeconomic Information Corporate Profile** ESG **Our Businesses 2Q22 Results Attachments** 

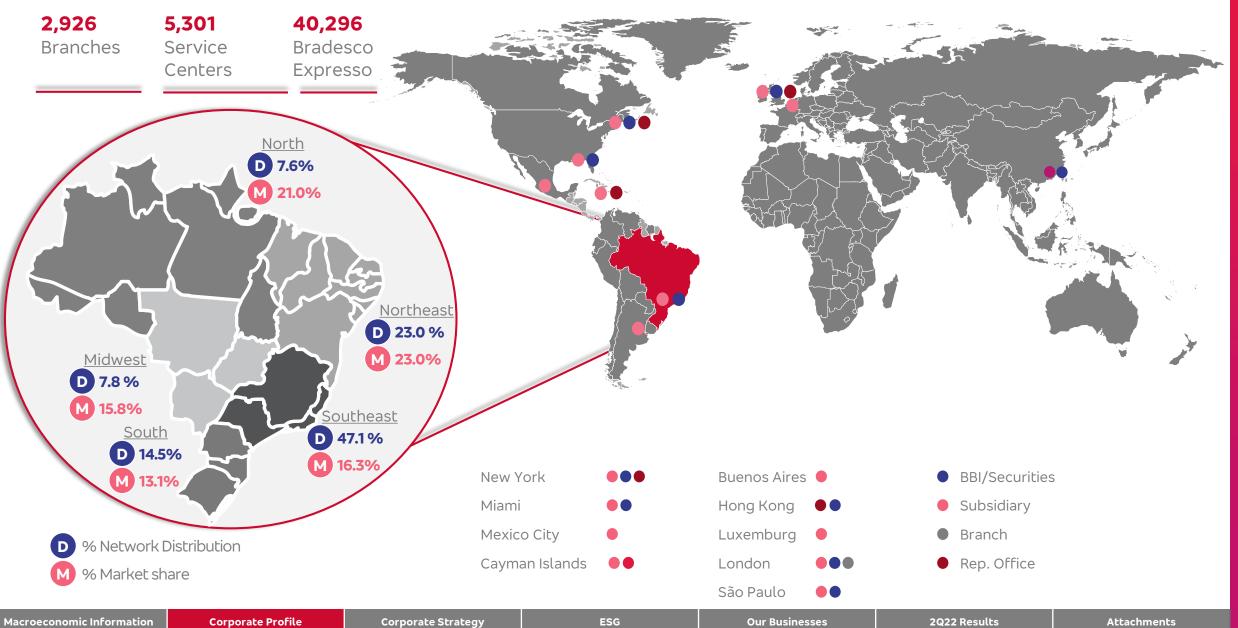
2019

2020

#### PHYSICAL PRESENCE

#### Proximity and speed to serve customers





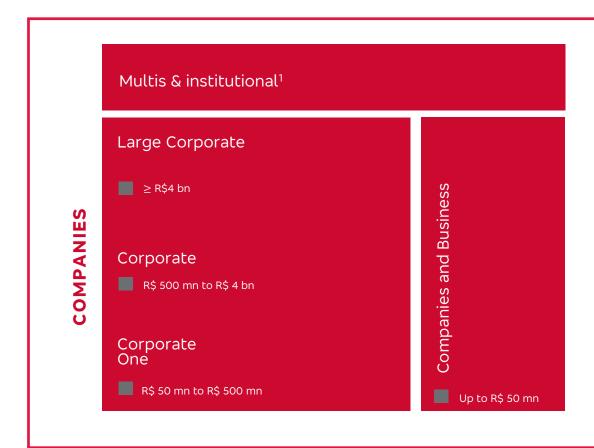
26

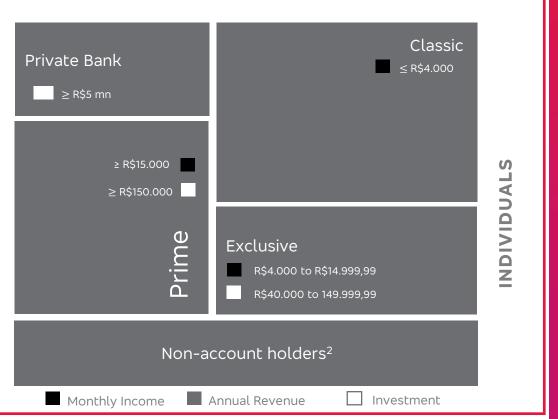
#### **CUSTOMER SEGMENTATION\***

#### A bank for everyone









<sup>1 –</sup> Asset management, pension funds, and securities brokers

<sup>2 –</sup> Individual clients or corporate client consumers of Bradesco's products that do not have a bank account

<sup>\*</sup> Reference date: May 2022

## CORPORATE STRATEGY



#### **CORPORATE STRATEGY**

On four pillars, which guide our trajectory towards longevity



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#### **Purpose:**

Create opportunities for the progress of people and the sustainable development of companies and society



#### Client

Our inspiration

Our primary objective is to captivate our clients to earn their admiration, trust and relationship



#### Digital transformation

How we do it

We possess a digital mindset and behavior that allows us to be simple, efficient, agile, connected and innovative



#### People

Our team

We want our company to be the preferred destination for high-performance professionals and where they choose to work now to build their future, as we believe the foundation of our strategy is rooted in people



#### Sustainability

Made to last

Our focus is to be relevant to our clients, shareholders, employees, partners and society, generating value for all target audiences

#### **DIGITAL STRATEGY**

#### Three fronts focused on digital acceleration







Focus on customer experience New products and technologies (Digital Wallet) BIA – leading bank in AI



#### 2. Native Platforms

Millennials and hyperconnected people Construction of journeys Without fees, with "mimos" ("special gifts")



Present in the Bradesco and Next apps

Advice for clients through investment specialists



Digital wallet created with a complete ecosystem 20-25% market share in 3 years

Acquisition of Didin



Digital bank

Provides differentiated experience to carry out your financial and payment activities

100% digital account, personal loans, cashback, credit cards and more



#### 3. Open Banking

Business as a Service

Third parties developing new lines of business, reaching new segments Portal MEI – Solutions for individual micro entrepreneurs



R\$ 6.9 billion of budget invested in Technology, of which

R\$ 1.5 billion
Invested in innovation



Cybersecurity and Security Programs



Development in Agile Methodology and teams organized in tribe agile



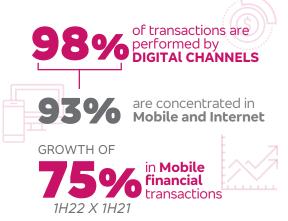


#### DIGITAL EXPERIENCE THAT BUILDS LOYALTY

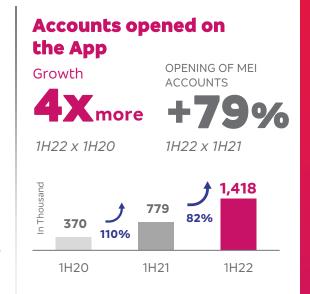
Financial transactions

Mobile & Internet





# Digital Account Holders %in comparison to account holders of Banco Bradesco Increase of Digital Account Holders 69.7% 61.2% 4.3 p.p. Jun/20 Jun/21 Jun/22







#### **Transforming** and evolving together with the client and society





Sustainable development

#### **DIGITAL CREDIT**

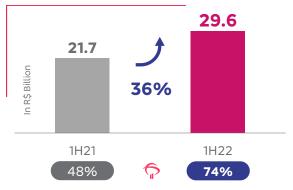
**Credit Released** on Digital Channels Individuals

74% 32% **Total Credits** 

Renegotiations Digital Channels Individual

1H22 x 1H21

#### **Individuals**



#### Highlights | 1H22 x 1H21



Personal Loans

+8%



Public Payroll

+298%

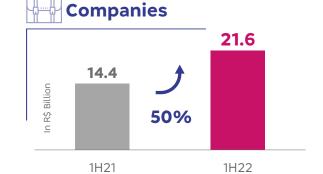


Private Payroll

+18%

% Share of Digital Channels in the Bank

#### Highlights | 1H22 x 1H21





Factoring

+33%



Advance Payment to Suppliers +39%



Advance on Receivables

+153%

#### LISTENING TO OUR CUSTOMERS AND IMPROVING THEIR EXPERIENCES



**№ PIX SUB HOME REVITALIZATION** 









// INDIVIDUALS APP
RATING IMPROVEMENT

Play Store 2021 x 2022



95%



OVERALL SATISFACTION WITH THE APP

90%



33

34

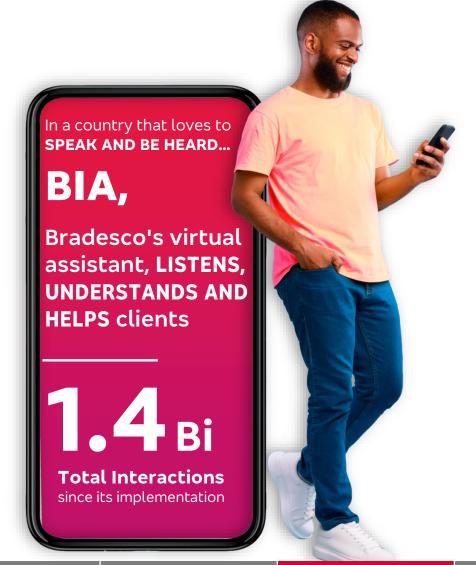
#### **INCREASE IN SALES VIA MOBILE**







**BRADESCO ARTIFICIAL INTELLIGENCE** 



#### **# BIA** is present where the client needs it





91% is its average accuracy in responses



**BIA** against harassment

#### Multiplatform



**Branches** 

Fone Fácil

(Hotline)



Google **Amazon Assistant** Alexa

Apple **Business Chat** 



#### App

Individuals and Companies

19 Mi

Interactions 1H22

+16%

1H22 vs. 1H21



WhatsApp

79.9 Mi Interactions

1H22



of Mobile Interactions via WhatsApp

1H22



Pioneering bank in the use of AI + Voice

**Corporate Profile Corporate Strategy** ESG **Macroeconomic Information Our Businesses 2Q22 Results Attachments** 



#### **FINANCIAL MANAGER**

# Balances, statements, latest entries and information from the Customer's or the Company's credit agreements in a single place





5.8 Mi users haveinteracted until Jun/22



Data from Bradesco and other financial institutions

## **INNOVATION**

# Complete innovation ecosystem

#### // Technologies











**Artificial** Intelligence algorithms

Big Data

**Biometrics** 

Blockchain

API

#### // Awards

Valor Inovação Brasil 2021: 1st place in the banking category

Efma Innovation of the Month: MEI Portal case study

**Efma Innovation Awards 2019** Digital Marketing: Vagalume case study

**Gartner Eye on Innovation: Entrepreneur** MEI Portal case study

FELABAN CLAB 2019: BIA case study

Whow! Award: Banking Category

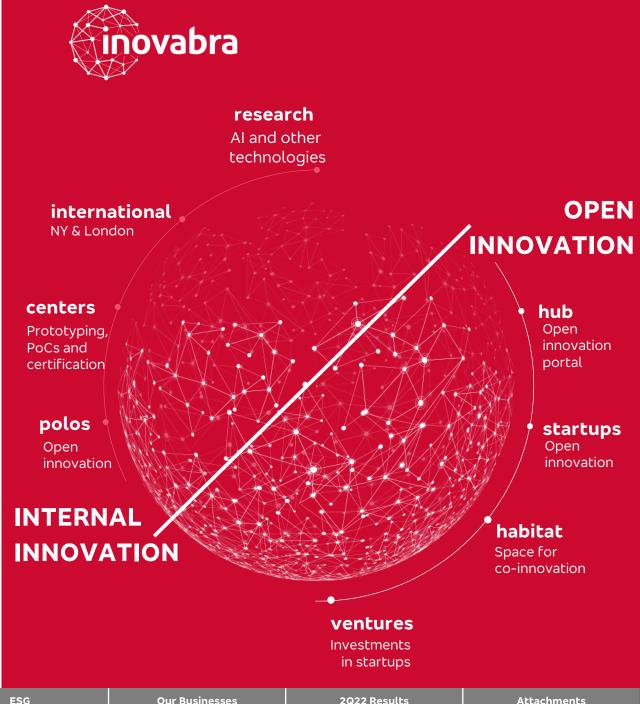
**Bank Reporting Award:** Blockchain-Ripple case study

**Bank Reporting Recognition:** Move Caronas app

**Learning & Performance** Brazil 2019/2020: BIA, in the Best in Brazil category

Most Innovative Bank in Latin America: The Banker 2020 and 2021

Bradesco wins first place in the Banks category for the fifth consecutive year in the Valor Inovação Brasil 2021





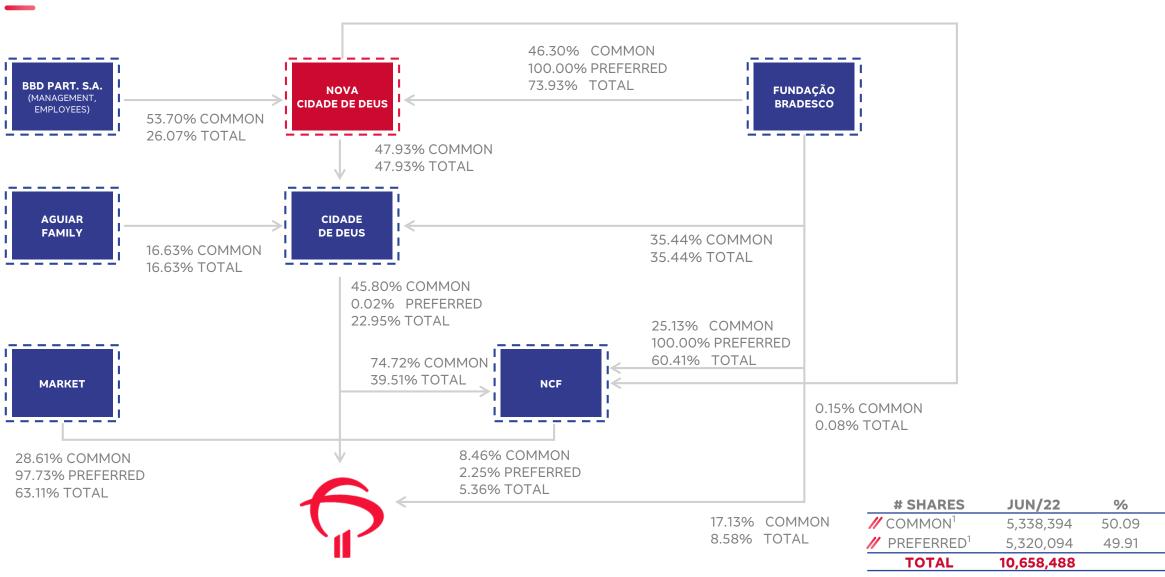
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# **6**

## SHAREHOLDER STRUCTURE



Reference date: Jun 2022 <sup>1</sup>In thousands.

#### CORPORATE GOVERNANCE

# Governance of integrity, robust and transparent



#### **//** BRIEF HISTORY

#### 1946

Listed shares on the Brazilian Stock Exchange, just 3 years after its foundation

#### 1997

Level 1 ADRs - Preferred Shares

#### 2001

Level 2 ADRs and Latibex – Preferred Shares

Joined voluntarily the Level 1 of Corporate Governance of B3 S.A. – Brasil, Bolsa, Balcão

#### 2012

Level 2 ADRs - Common Shares

#### **//**TAG-ALONG

100% Common 80% Preferred

#### # FREE FLOAT

Common: 28.61% Preferred: 97.73% Total: 63.11%

#### **#BOARD OF DIRECTORS\***

11 members, of which 7 are external and 4 independent

#### **// ETHICS**

Code of Corporate Ethical Conduct and various sector Codes for Ethical Conduct:

- · for professional purchasing;
- for financial and capital market professionals;
- for Bradseg Participações S.A., its affiliates and subsidiaries.

#### **// COMMITTEES**

 Six committees which advise the Board of Directors and various executive committees

#### **//POLICIES**

- Instrument of Policies on Disclosure and Use of Information on Material Acts or Events and Trading of Securities issued by Banco Bradesco S.A.;
- Anti-Corruption Corporate Policy;
- Internal Controls Policy;
- Risk Management Policies;
- Corporate Sustainability Policy;
- Related-Party Transactions Policy;
- Corporate Governance Policy;
- Nomination and Succession of Officers Policy;
- Diversity and Inclusion Policy;
- Human Resources Management Policy;
- Independent Auditors Hiring Policy;
- Corporate Information Security and Cyber Policy;
- others.





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\*As of: July, 2022.



# **GOVERNANCE STRUCTURE**



#### SHAREHOLDERS' MEETING

The highest governance body, responsible for deciding on our business and electing the members of the Board of Directors



#### **COMMITTEES**

<u>Audit:</u> Monitoring of accounting practices adopted for preparing the financial statements and the effectiveness of the independent auditor

Compensation: Handling of the management compensation policy

Risk: Risk and capital management

Integrity and Ethical Conduct: Disseminating and ensuring compliance with Bradesco Organization's Codes of Ethical Conduct and corporate policies

Nomination and Succession: Conducting succession policy and appointing directors

Sustainability and Diversity: ESG performance evaluation, establishing of initiatives and action strategies



#### **FISCAL** COUNCIL

Oversight body installed every year since 2002, becoming permanent as of 2015, currently consisting of 5 members, 2 of which elected by minority shareholders



Responsible for establishing corporate strategy and reviewing business plans and policies, in addition to supervising and monitoring the strategies assigned to the **Executive Board** 



#### INTERNAL AUDIT AUDIT

Independent body, evaluating areas and activities regarding risk management, adequacy of governance and internal controls



#### **BOARD OF EXECUTIVE OFFICERS**

Responsible for drawing up and monitoring the execution of the strategic guidance established by the Board of Directors, managing and representing the company



#### REAL EXECUTIVE COMMITTEES

Assist in the activities of the Board of Executive Officers, all regulated by their own statutes

\* As of: July, 2022.

**Corporate Profile Macroeconomic Information Corporate Strategy** ESG **Our Businesses** 2Q22 Results **Attachments** 

# **DIVERSITY AND INCLUSION**

# Commitment to diversity and representativeness





// DIVERSITY IS EMBODIED IN OUR:

- Code of Ethical Conduct
- Human Resources Management Policy
- Bradesco Organization's Diversity and Inclusion Policy
- // DIVERSITY
  MANAGEMENT
  AREA:
- Inserted in the Human Resources Department
- Objective: To engage and strengthen diversity and inclusion within Bradesco

// DIVERSITY AND INCLUSION GOVERNANCE:

- Sustainability and Diversity Committee
- Working Group on Diversity and Inclusion
- Affinity Groups: on Gender, Sexual Orientation and Gender Identity, Accessibility, and Ethnicity

**88,129** employees

5%
people with disabilities

**51%** of our employees are women

28% of our employees are black people

35%

of leadership positions are occupied by women 22%

of leadership positions are occupied by black people

#### **HUMAN RESOURCES**

# Acknowledgments from the market (2021-2022)



**TOP EMPLOYER 2022** Certification Excellence in people management and employer branding



**BLOOMBERG 2002** Gender Equality Index. It is the 4th consecutive year that Bradesco is included in the index.



#### **LINKEDIN TOP COMPANIES 2022**

Brasil

Bradesco appears in the top 2 of the ranking



CAREER OF DREAMS 2022 - Cia de **Talentos** 



2022 1s place in the Financial and Insurance Services category



Associação Brasileira de QualidaNational **QUALITY OF LIFE 2021**- Life Award



#### **INCREDIBLE PLACES TO WORK 2021**

Award - FIA Consulting, one of the most incredible banks to work



Great

**Place** 

Work<sub>®</sub>

То



**Negocios** 

Destaque

Pessoas com

**Deficiência** 

2021





In 2021 Best Companies to Work For, recognized in the rankings:



**GPTW LGBTQI+ GPTW WOMAN GPTW RACIAL ETHNIC** And highlight



**GPTW PEOPLE WITH DISABILITIES** 



#### **ACTIONS DURING THE PANDEMIC**

# Ethics and respect in all activities





Flu vaccination campaign with the objective of prevention, the campaign is aimed at all employees, free of charge, and their dependents at a differentiated price. From April to June 2022, more than 43,000 employees and 13,000 dependents were vaccinated.

Lig Viva Bem emotional, social, legal and other support, free of charge for our employees and their family group. Available 24 hours, 7 days a week. From January to June, we carried out 171,908 follow-ups, including active, receptive and face-to-face sessions.

Main Life Insurance - offered to all employees, apprentices and administrators, with expansion to spouse, children, parents and in-laws



# SUPPORTING OUR CLIENTS

New resources with special conditions for personal loans with a grace period of up to 90 days

Participation in **government programs** 

**Extension of installment**payment of loans and
 financing



#### COMMITMENT TO SOCIETY

Donation of medical supplies and medicines to the Santa Casa

Acquisition of oxygen
concentrators for the "Oxigênio para
Todos Program" (Oxygen for All), of
the Ministry of Health

**Donations** to fight the pandemic

Construction of **field hospital** (RJ)

Installation of hospital tent in Salvador

Support in the production of low-cost respirators

#### **UNIBRAD**

# Education, inclusion and democratization of knowledge



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The **mission** of Unibrad/Universidade Corporativa Bradesco (Corporate University) is: To promote education for professional excellence and social mobility, and to establish itself as a reference in skills and leadership training, entrenching the brand value and the social commitment to the longevity of Bradesco's business.

- Located in all regions of the country
- An online platform with over 2,000 learning solutions
- Nationally and internationally recognized Global CCU, Cubic Awards, HR Micropower Top of Mind and ABTD Brazilian Association of Training and Development.

#### **// LEARNING SOLUTIONS**

On its fronts, Unibrad promotes learning actions focused on the strategic pillars - People, Customers, Digital Transformation and Sustainability.

For this, the structure of the University is divided into the following themes:

- Citizenship and Sustainability
- Digital
- Operational Excellence
- People
- Organizational Identity

- Business Intelligence
- Leadership
- Business
- Customer relationship
- Security and Operational Solution

#### + 151 thousand views

so far, to the Unibrad website, which offers free educational content (In 2Q22)

#### + 66 thousand

participations in on-site learning solutions. (No 2T22)

#### + 955 thousand

participations in online learning solutions. (In 2Q22)

# **FUNDAÇÃO BRADESCO**

the largest private socio-educational investment program in the country





BELIEVE IN THE FUTURE IS MAKE IT HAPPEN IN THE PROCESS

# AS WE HAVE DONE FOR 65 YEARS!

WE PROMOTE INCLUSION AND SOCIAL DEVELOPMENT

Humanistic education

Free and quality education

Leadership development in all regions of the Country R\$ 1 bi
To be invested in 2022

+3.3 thousand employees

employees committed to the transformative role of education +2 million

+66 thousand

be attended in 2022

total students will

people will be benefit in 2022 in the Virtual School

40 SCHOOLS IN 27 STATES OF BRASIL



# **SUSTAINABILITY AT BRADESCO**

#### **CLIMATE AGENDA**

#### 1st Brazilian bank

to measure and publish financed issues from the companies portfolio



#### **Financed issues**

Scope 3

#### **7.3** MtCO2e

companies portfolio financing in 2021

- 13% vs. 2020



~20%

of the companies loan portfolio with customers committed to decarbonization

#### **GFANZ<sup>1</sup> highligths two Bradesco cases**

as a reference for good practices in financing for the transition to a low carbon economy.

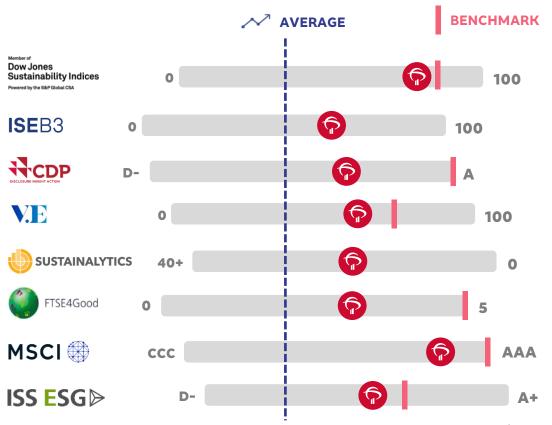
# SUSTAINABLE BUSINESS

ENGAGEMENT
Direct R\$ 250 billion towards
sustainable business by 2025

52%

**R\$ 129** bn

#### **//** RATINGS ABOVE AVERAGE IN ESG INDICES AND RATING<sup>2</sup>



Access the Integrated Report:





47

(1)GFANZ - Glasgow Financial Alliance for Net-Zero - global alliance between financial institutions committed to the goal of zero net carbon emissions; (2) Some values have been rounded, without impacting actual performance

 Macroeconomic Information
 Corporate Profile
 Corporate Strategy
 ESG
 Our Businesses
 2Q22 Results
 Attachments

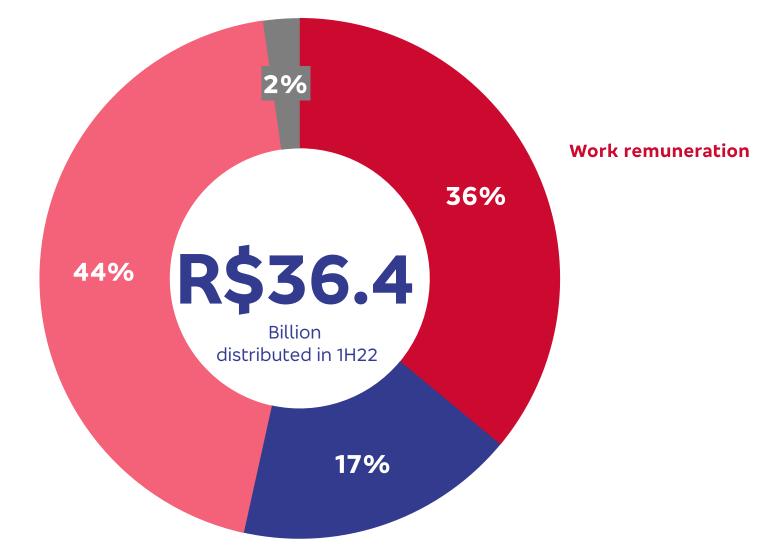


**Contribution Government** 



48

Return on third-party capital (Rentals)



Dividends / IoC (paid / provisioned)





/// EYDAN		I PORTFOLIO
/// EAFAI	NDED LOAN	IFUNITULIU

**M** CLIENT NII

**#** FEE AND COMMISSION INCOME

OPERATING EXPENSES
(Personnel + Administrative + Others)

**INCOME FROM INSURANCE, PENSION PLANS AND CAPITALIZATION BONDS** 

**///** EXPANDED ALL - R\$ BILLION

Released Guidance 2022	Actual 1H22
10% to 14%	17.7%
18% to 22%	22.7%
4% to 8%	6.7%
1% to 5%	4.7%
18% to 23%	48.4%
R\$17.0 to R\$21.0	R\$10.1



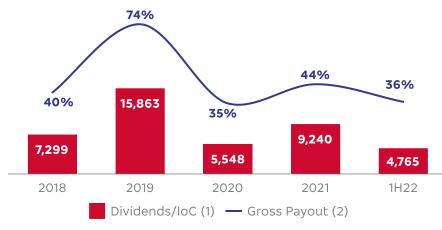
# CAPITAL AND LIQUIDITY





# // Dividends and IoC





(1) In 2019, it considers R\$8 billion of extraordinary dividends paid on October 23, 2019 and 2021, it considers R\$2.2 billion of complementary dividends/Interest on Shareholders' Equity paid on December 30, 2021; and (2) Calculated based on book net income after the legal reserve adjustment.

## **// Change in The Tier I Capital Index - Quarter** (%)



#### **//** Liquidity Ratios

168.5%

▲31.1 p.p. q/q ▲12.5 p.p. y/y

LCR – Liquidity Coverage Ratio

▲1.6 p.p. q/q

NSFR - Net Stable Funding Ratio

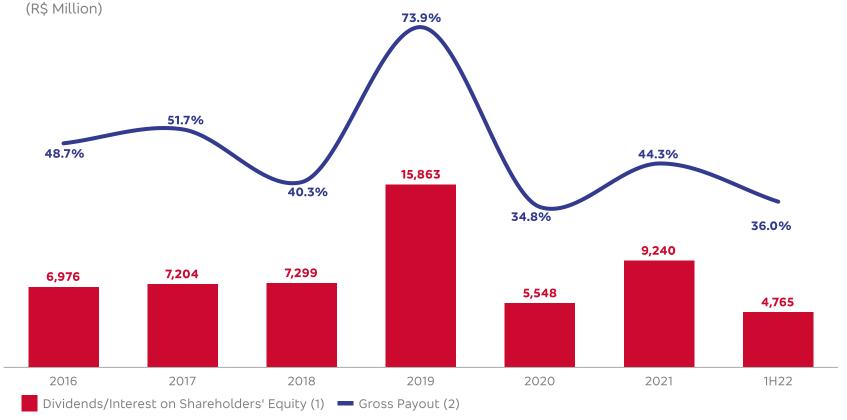
(1) It refers to the minimum limits required, added to the installments of additional countercyclical and systemic capital. It is worth noting that, in accordance with Resolution No. 4,958/21, as of 04.2022, the minimum capital required is now 9.5% for Tier I capital and 8.0% for Common Equity. (2) It includes the effect of 50% of tax credits from tax losses arising from a short position in foreign currency held with the objective of providing hedge of investment abroad, pursuant to Resolution No. 4,955/21, which came into effect on 01.2022.

# **GROSS PAYOUT | DIVIDENDS AND INTEREST ON EQUITY**





# // Dividends and Interest on Shareholders' Equity



In 2021 the net payout was 44%, an increase from 30% in 2020, which was limited by Resolution n°4.820/20, of the Central Bank

In May/22 a new share buyback program of up to 1% of the total outstanding shares was instituted, valid for 18 months.

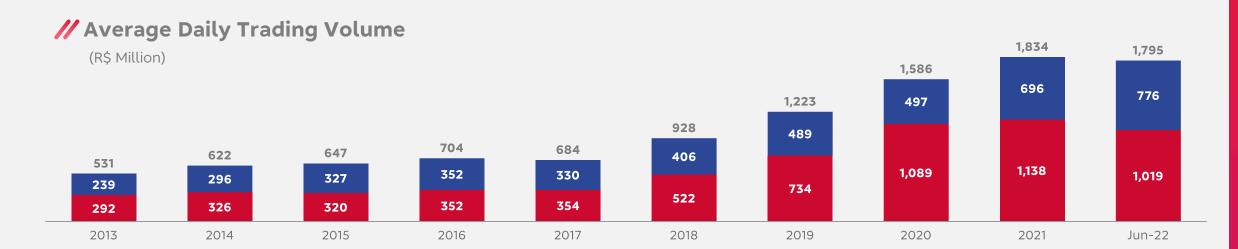
(1) In 12M19, it considers R\$8 billion of extraordinary dividends paid on October 23, 2019. In 12M21, it considers R\$2.2 billion of complementary dividends/Interest on Shareholders' Equity paid on December 30, 2021. In 1H22, it considers R\$2.0 billion of Interest on Shareholders' Equity paid on June 30, 2022; and (2) Calculated based on book net income after the legal reserve adjustment.

# **INVESTORS AND TRADING**

# Growing volume of trades



52



0/ 0----

NYSE B3

#### // Shareholders' Profile<sup>1</sup>

			% Over	% Over	
	Shareholder	% Over Total	Common	<b>Preferred</b>	% Over Total
	Base	Shareholders	Shares	Shares	Shares
<b>//</b> CONTROLLING <sup>2</sup>	4	0.0%	71.1%	2.3%	36.8%
//SHAREHOLDERS	781,060	100.0%	28.9%	97.7%	63.2%
- Individuals <sup>3</sup>	744,421	95.3%	12.0%	28.9%	20.4%
- Institutional <sup>3</sup>	35,333	4.5%	5.9%	10.5%	8.2%
- Foreign Investors	1,306	0.2%	11.0%	58.3%	34.6%
TOTAL	781,060	100.0%	100.0%	100.0%	100.0%

**CONSENSUS** 

(R\$ million) 2022
Bloomberg 28,244
Eikon 28,289

100% buy or hold

RECOMMENDATION OF MARKET ANALYSTS (BBDC4)

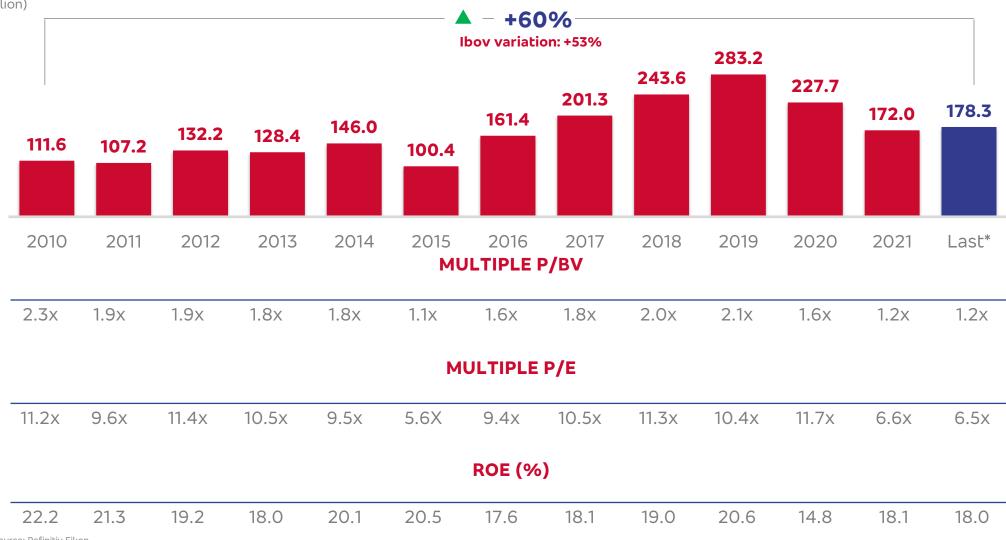
<sup>1</sup>Reference Date: Jun-22 <sup>2</sup>Cidade de Deus, NCF, Nova Cidade de Deus and Fundação Bradesco <sup>3</sup>Brazilian Investors

## **MARKET CAP & MULTIPLES**



# A company of value and high profitability over time





\*Last: 8/4/2022. Source: Refinitiv Eikon.

# **P**

# MAIN CREDIT RATINGS Soundness and reliability

#### **// FITCH RATINGS**

			International Scale			Nationa	al Scale
Viability	Support	Dome	stic Currency	Forei	ign Currency	Domestic	Currency
bb	b+	Long-term	Short-term	Long-term	Short-term	Long-term	Short-term
		ВВ	В	ВВ	В	AAA(bra)	F1+(bra)

#### **//** MOODY'S INVESTORS SERVICE

			Globa	l Scale				Nation	al Scale
	Currency erparty		Currency erparty		- Domestic ency		Currency oosit	Domestic	Currency
Long-term	Short-term	Long-term	Short-term	Long-term	Short-term	Long-term	Short-term	Long-term	Short-term
Ba1	NP	Ba1	NP	Ba2	-	Ba2	-	AAA.br	ML A-1.br
// S&P GL						10.1		// AUSTIN	
Glob	al Scale - Iss	uer Credit R	ating		Nationa	al Scale		Nation	al Scale
Foreign	Currency	Domestic	Currency		Issuer Cre	edit Rating			
Long-term	Short-term	Long-term	Short-term	Long	-term	Short	-term	Long-term	Short-term
BB-	В	BB-	В	brA	AAA	brA	\-1+	brAAA	brA-1

# OUR BUSINESS







# Main segments and businesses



**BRADESCO SEGUROS** 



NEXT



BITZ



ÁGORA



DIGIO



BRAM



BBI



PAYROLL-DEDUCTIBLE LOAN



REAL ESTATE



**CARDS** 



**VEHICLES** 

#### **BRAZILIAN INSURANCE MARKET**

Revenue volume and share of GDP





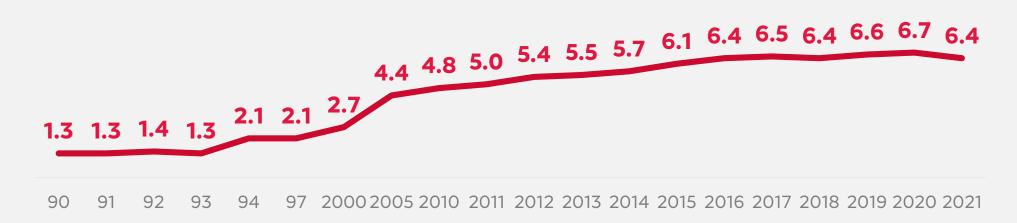


17th
largest insurance
market
in the world<sup>2</sup>



**0.9%** share of global premiums<sup>2</sup>

**//Premiums/ Nominal GDP**<sup>3</sup>



<sup>1</sup> CNNBrasil/Austin Rating | <sup>2</sup> Source: Swiss Re Institute SIGMA 3/2021 | <sup>3</sup> Source: Cnseg (R\$ in premiums divided by GDP)

# **BRAZILIAN INSURANCE MARKET**

# Opportunities to enhance penetration



#### **Insurance Penetration\***

(Million)



19.7
INSURED VEHICLES



30%











<sup>&</sup>lt;sup>1</sup> Percent of economically active population

<sup>&</sup>lt;sup>2</sup> Percent of total Active age population

<sup>&</sup>lt;sup>3</sup> Percent of total population

<sup>\*</sup>Health/Dental in May/22 and other cnseg 2021

# **BRAZILIAN INSURANCE MARKET**

# Leading group in the Brazilian market



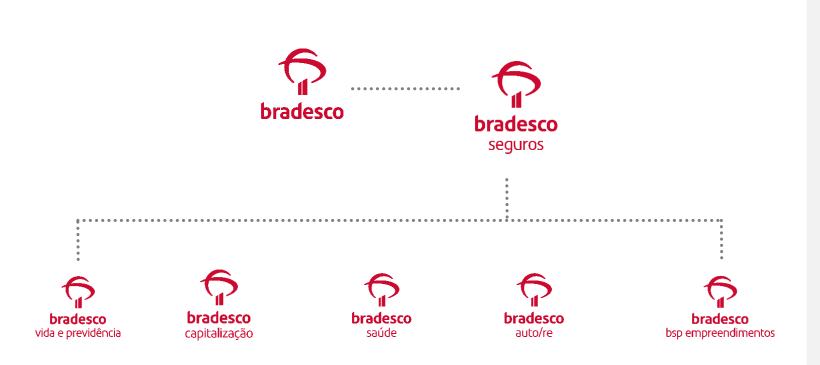


// Ranking 2022*	Premiums Earned (R\$ million)	Share (%)
1st	37.555	22.9
2 <sup>nd</sup>	28,154	17.1
3 <sup>rd</sup>	18,060	11,0
4 <sup>th</sup>	10,038	6.1
5 <sup>th</sup>	8,447	5.1
6 <sup>th</sup>	8,114	4.9
7 <sup>th</sup>	7,131	4.3
8 <sup>th</sup>	4,705	2.9
Others	41,972	25.6
Total	164,177	100.0

\* In May 2022

## **INSURANCE GROUP STRUCTURE**

# Coverage of the main lines and groups



100.0% Orizon 51.4% 50.0% 40.0% Swiss Re Corporate Solutions 29.98% | fleury medicina e saúde



60

# **MARKET SHARE\***



# Prominent position in the main lines and groups

		<b>MARKET SHARE</b>	<b>//</b> RANKING
6	Pension Plans	21.6%	3 <sup>rd</sup>
<b>bradesco</b> vida e previdência	Life	20.1%	1 <sup>st</sup>
bradesco	Health**	12.5%	<b>1</b> st
saúde	Dental**	31.8%	1 <sup>st</sup>
bradesco capitalização	Capitalization	23.4%	1 <sup>st</sup>
<b>bradesco</b> auto/re	Auto	12.0%	4 <sup>th</sup>
<b>bradesco</b> seguros	Total	22.9%	1 <sup>st</sup>

<sup>\*</sup>Market share by Revenue

Macroeconomic Information

**Corporate Profile** 

2Q22 Results

<sup>\*\*</sup> considering Insurers and Operators Source: Susep/ANS Reference date: May 2022

# **INSURANCE GROUP - SELECT DATA**

# Resumption of written premiums

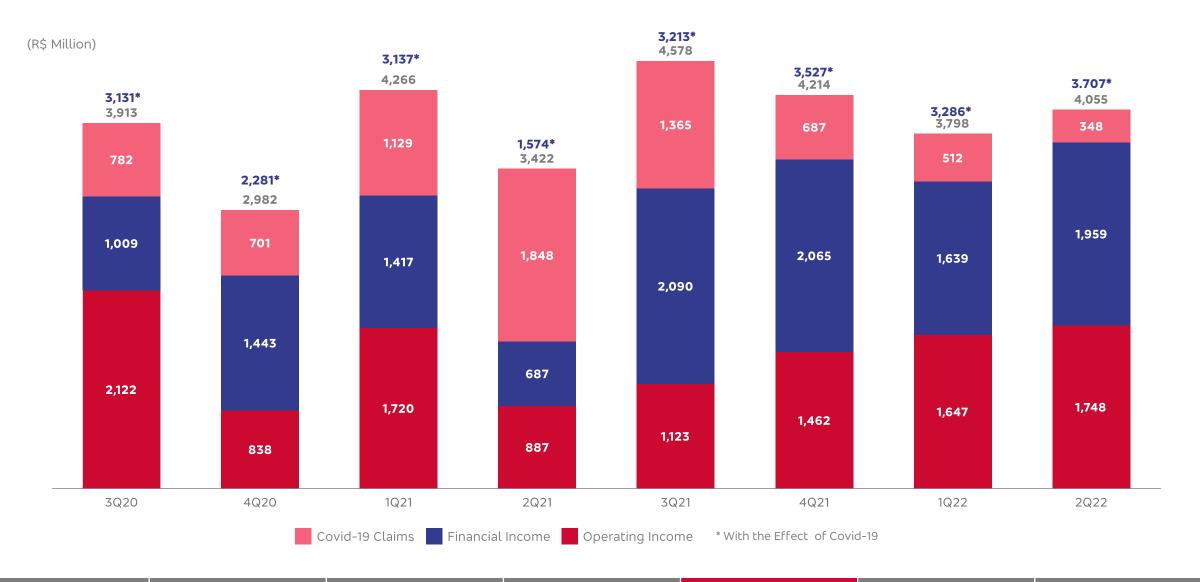


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- \		•	

R\$ million	2Q22	1H22	2Q22 x 1Q22	2Q22 x 2Q21	1H22 x 1H21
// WRITTEN PREMIUNS				•	
Life and Pension Plans	11,416	22,014	7.7	24.5	19.9
Health	8,574	16,780	4.5	10.1	9.0
Auto / RE	2,086	3,803	21.5	35.5	30.1
Capitalization Bonds	1,569	3,262	(7.3)	13.8	20.0
//TOTAL	23,645	45,759	6.9	19.0	16.1
// PREMIUMS EARNED	14,200	26,861	12.2	22.0	15.6
SELECTED DATA					
// TOTAL ASSETS	358,999	358,999	2.1	5.1	5.1
//FINANCIAL ASSETS	332,819	332,819	1.5	3.6	3.6
//TECHNICAL PROVISIONS	307,819	307,819	2.3	6.7	6.7
// SHAREHOLDER'S EQUITY	31,785	31,785	(1.5)	(12.9)	(12.9)



# INCOME FROM INSURANCE, PENSION PLANS AND CAPITALIZATION BONDS Impacted by events related to the pandemic





63

# **INSURANCE CONSOLIDATED INCOME STATEMENT**



Va	ria	tic	'n	0/2

				•	
R\$ million	2Q22	1H22	2Q22 x 1Q22	2Q22 x 2Q21	1H22 x 1H21
Premiums Earned from Insurance, Pension Plan Contribution and Capitalization Bond Income	14,200	26,861	12.2	22.0	15.6
Retained Claims	(10,256)	(19,048)	16.7	17.6	14.5
Capitalization Bond Draws and Redemptions	(1,359)	(2,741)	(1.7)	10.9	13.3
Selling Expenses	(837)	(1,678)	(0.5)	3.6	6.2
Financial Results	1,959	3,598	19.5	185.2	71.0
// INCOME FROM INSURANCE, PENSION PLANS AND CAPITALIZATION BONDS	3,707	6,993	12.8	135.5	48.4
Fee and Commission Income	418	839	(0.5)	(5.1)	(5.0)
Personnel Expenses	(454)	(892)	3.7	14.1	10.4
Other Administrative Expenses	(418)	(756)	23.7	18.2	10.9
Others (1)	(393)	(743)	12.1	113.6	111.6
// OPERATING INCOME	2,859	5,439	10.8	165.2	45.0
Non-Operating Income / Income Tax / Social Contribution / Non-controlling interests in subsidiaries	(1,053)	(2,032)	7.6	148.9	38.4
// RECURRING NET INCOME	1,806	3,407	12.8	175.7	49.2



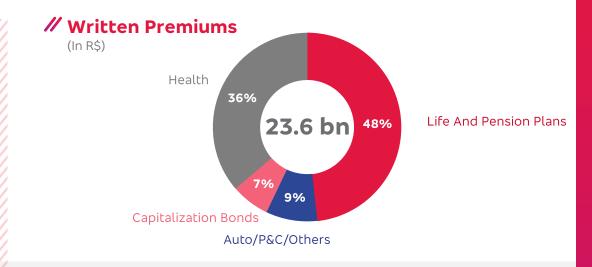
# **TECHNICAL PROVISION AND SELECTED DATA**

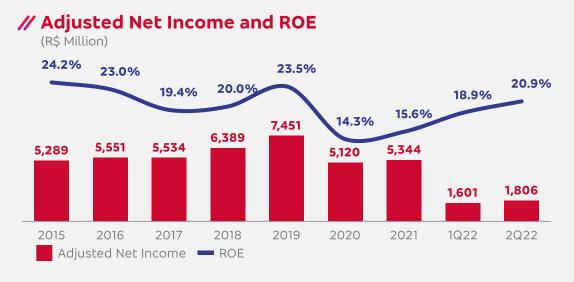


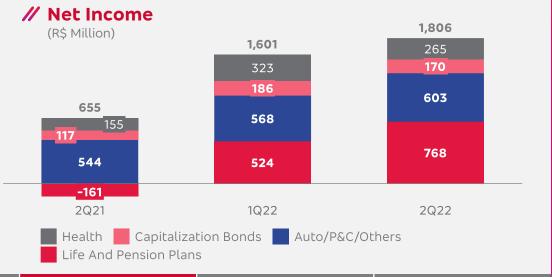


65

#### **// Technical Provision** Variation% 2Q22 x 1Q22 x R\$ million 2Q22 1Q22 2Q21 1Q22 2Q21 Life and Pension Plans 277.831 271.918 2.2 7.7 257.899 Health 15,039 12.726 18.2 15.254 (1.4)Auto / P&C 5,587 5.246 4,734 6.5 18.0 Capitalization Bonds 8,803 8.583 8,504 2.6 3.5 7.9 TOTAL 307,819 301,001 285,163 2.3







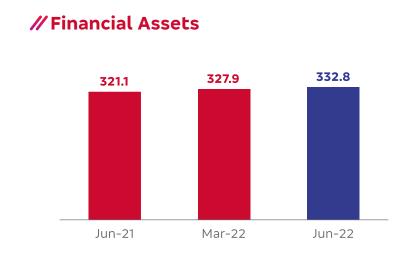
# OTHER INFORMATION – BRADESCO SEGUROS

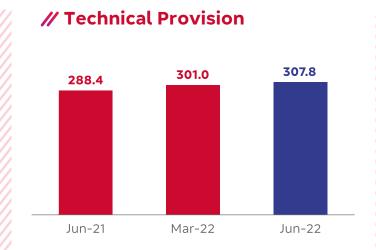
Health, Life and Pension Plans provisions are the highlights

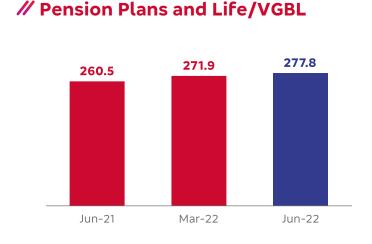


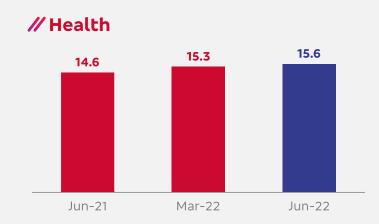
66

(R\$ Billion)

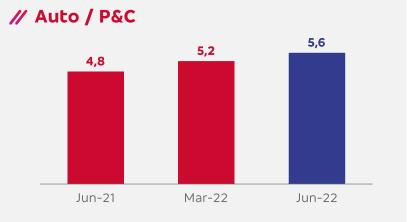
















# Main segments and businesses



**BRADESCO SEGUROS** 



NEXT





ÁGORA



DIGIO



**BRAM** 



BBI



PAYROLL-DEDUCTIBLE LOAN



REAL ESTATE



**CARDS** 



**VEHICLES** 

#### **NEXT**

# A true digital platform

# **P**

#### **HIGHLIGHTS**



**Open Finance:** one of the first digital banks to participate in Open Finance, next launched the "Minhas Finanças" account aggregator, which allows customers to view their checking account and credit card information from financial institutions participating in the system. The aggregator is one of the most complete on the market, with data from the last 12 months and details such as invoices, upcoming charges and limit



**New features:** IPVA payment on weekends, generation of second copy of payment receipt and online purchases with payment by bank slip in the nextJoy children's account were the new features offered in the period, along with an improvement in usability in investment, insurance and credit journeys, which became simpler and more intuitive

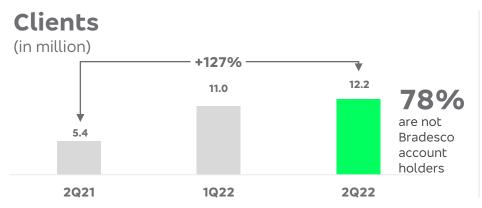


**nextShop:** next's marketplace added 34 new retailers in the period, now totaling 81 sellers on the platform. The number of items for sale grew from 234,000 to 450,000, drawing the attention of customers, especially in Mother's Day and Valentine's Day promotions.



Financial education: in partnership with Universidade Zumbi dos Palmares, next produced and launched on its YouTube channel (@videosdonext) the financial education webseries "Curta sua Grana", aimed at answering the main questions of the University's students. The series gives tips on financial management, the correct use of credit cards and how to start investing

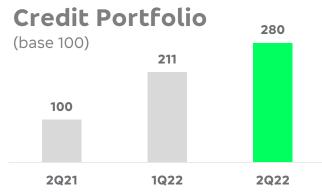
#### **SELECTED KPIs**





# Total transaction volume (base 100) 100 100 2021 1022 2022

Total transacted volume grew **79%** YoY - demonstrating greater customer engagement with the platform



Credit portfolio increased **180%** YoY – important business indicator for next





# Main segments and businesses



BRADESCO SEGUROS



NEXT



**BITZ** 



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REAL ESTATE



**CARDS** 



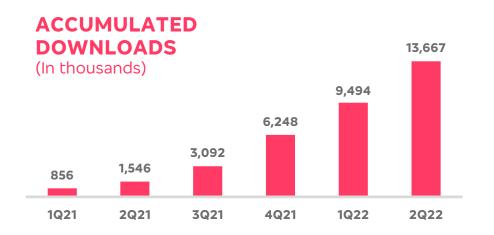
**VEHICLES** 

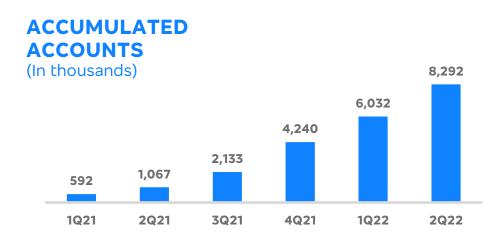
# **Bitz**

# Growing at a strong pace as expansion strategy









#### Highlights of the period:

**33% of the customer** base trading in the app

Bitz reached the number of 13.7 million downloads accumulated since its launch until Jun/22.

Indicate Earn (MGM)
generated more than
2.0 million new guest
accounts by Bitz users

Bitz exceeds the average transactional market frequency reaching

11.6x/month (Bitz card usage)





# Main segments and businesses



BRADESCO SEGUROS



NEXT



BITZ



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DIGIO



**BRAM** 



BBI



PAYROLL-DEDUCTIBLE LOAN



REAL ESTATE



**CARDS** 



**VEHICLES** 

# **ÁGORA**Your Investment House

- ➤ 100% digital and free registration, available to Bradesco account holders and non-account holders;
- > + 1,100 investment options bringing together more than 130 market institutions;
- > Exclusive products, starting from R\$ 1.00;
- Whether through the website or app, count on complete, modern and intuitive platforms;
- Daily analyses, recommendations and content to make the best investment decision;
- > Advice from experts.





Full and totally digital experience with advice from experts and exclusive products and services so that the client can invest at any time, from anywhere, 24/7.

# e investidor

Ágora + Grupo Estado bring an information and news channel on the financial market aimed at individuals

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Financial educatior platform with over 50 free courses bringing together the best business schools in the country



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Daily podcasts to know everything that happens in the market



#### Invista fácil Ágora

Enter the stock market with investments starting from R\$1.00 and choose from 5 exclusive funds that follow different equity strategies



#### Ágora Kids

Program to encourage parents and children to invest in the future through education and exclusive benefits



#### Ágora Universitário

Incentive program for university students with exclusive benefits



#### Ágora Trader

Advanced trading terminals with extensive resources for exchange operations

# Á G O R A

# **// Customer Base**

822

**+4,7%** t/t

**+22,3%** y/y

# // Asset under Custody Billions

R\$ **65.9** 

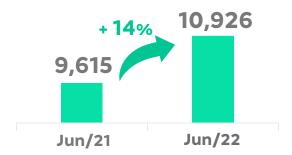
**-11.7%** t/t

**-9.55%** y/y

# **//** Net Funding

R\$ Millions

Accumulated 12 months









# Main segments and businesses



BRADESCO SEGUROS







ÁGORA



DIGIO



**BRAM** 



BBI



PAYROLL-DEDUCTIBLE LOAN



REAL ESTATE



**CARDS** 



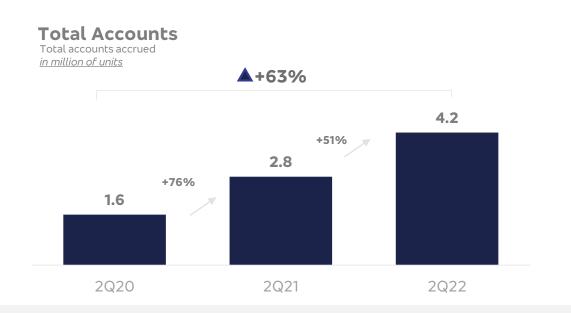
**VEHICLES** 

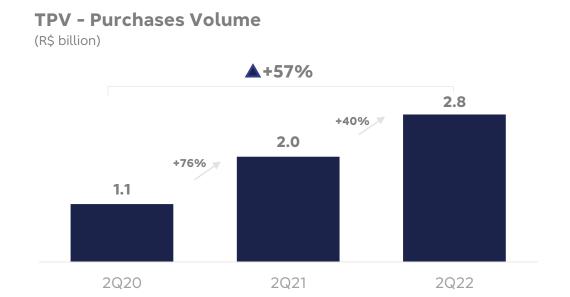
### **DIGIO**

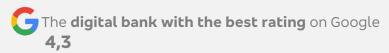
# The digital bank with the best rating on Google



74









**8.1** Of 10









#### **Uber Conta:**

Launch on May 31 of the exclusive discount platform, Uber Conta Discount, a list of 5-star stores and discounts of up to 60% in several segments. Solution increases driver engagement



#### **Automatic debit from Digio card invoice:**

Launch on June 27 of the automatic debit feature to pay the Digio card bill with the Digio digital account balance. This functionality means that the customer base does not need to worry about payment, it is enough to ensure that, on the due date, the account balance is sufficient



#### **FGTS Anniversary Withdrawal Anticipation:**

Launch of the new secured loan product for our customers and also for partners (our external APIs make it possible to sell the product in any channel) 06/Jun - Launch of Banco Digio 13/Jun - Launch PicPay

Upcoming partnerships to sell the product: Next and Alelo





# Main segments and businesses



BRADESCO SEGUROS







ÁGORA



DIGIO



**BRAM** 



BBI



PAYROLL-DEDUCTIBLE LOAN



REAL ESTATE



**CARDS** 



**VEHICLES** 

# **BRAM – BRADESCO ASSET MANAGEMENT**Offering complete solutions



Highest international credit risk classification Moody's Investors
Service

Rating S&P:

AMP-1

**Fitch**Ratings

Highest international risk classification

Standard & Poor's

**Excellent Rating**Highest international rating in investment management



Incorporation of environmental, social and governance issues into the decision-making process.

Has been signatory of the PRI since 2010



First asset manager in Latin America to sign the TCFD



Undertakes to publish advances in the management of climate risks and opportunities for its portfolios



// INSTITUTION		<b>AMOUNT<sup>1</sup></b> (R\$ Million)
1	BB	1,485,091
2	ITAU UNIBANCO	813,673
3	BRADESCO	544,080
4	CAIXA	485,838
5	SANTANDER	302,870
6	BTG PACTUAL	226,375
7	BRL DTVM	191,022
8	XP ASSET	141,377
9	CREDIT SUISSE	102,936
10	SAFRA	91,146

R\$ 544,1 BILLION (US\$ 103.9 BILLION<sup>2</sup>) in assets under management

Note

(1) Domestic Market, ANBIMA Ranking of Management; (2) R\$5.2374: US\$ 1.00 on 06/30/2022 (Source: Brazilian Central Bank).







# Main segments and businesses



BRADESCO SEGUROS







ÁGORA



DIGIO



**BRAM** 



BBI



PAYROLL-DEDUCTIBLE LOAN



**REAL ESTATE** 



**CARDS** 

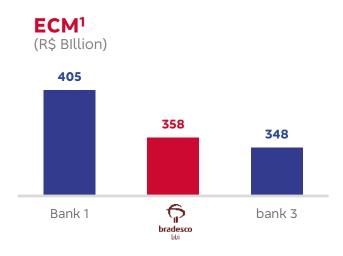


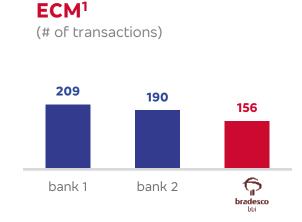
**VEHICLES** 

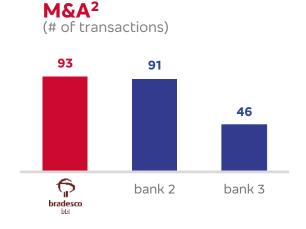
#### **BRADESCO BBI**

78

# Outstanding performance and presence in major transactions

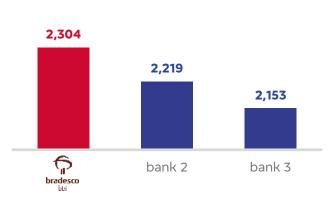






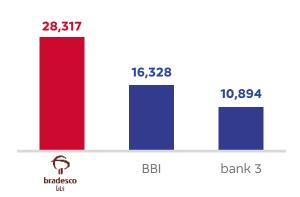
#### **INTERNATIONAL DCM<sup>3</sup>**

(US\$ Million)



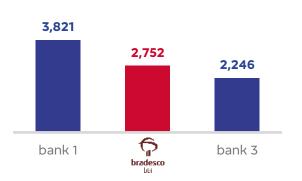


(R\$ Million)



#### PROJECT FINANCE<sup>5</sup>

(US\$ Million)



Source: Thomson Reuters; Dealogic; ANBIMA. Note: (1) Volume and number of transactions as of 2010 to 2021; (2) Official Mergermarket ranking of M&A announced transactions, 2021; (3) Transaction volume as of 2021; (4) Transaction volume (Originated) YTD as of Abr-2022; (5) Number of transactions as of 2021





# Main segments and businesses



BRADESCO SEGUROS







ÁGORA



DIGIO



**BRAM** 



**BBI** 



PAYROLL-DEDUCTIBLE LOAN



**REAL ESTATE** 



**CARDS** 

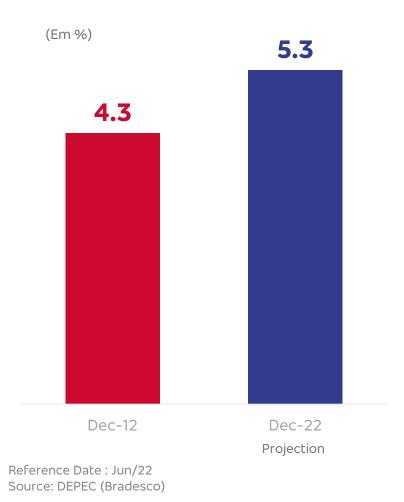


**VEHICLES** 

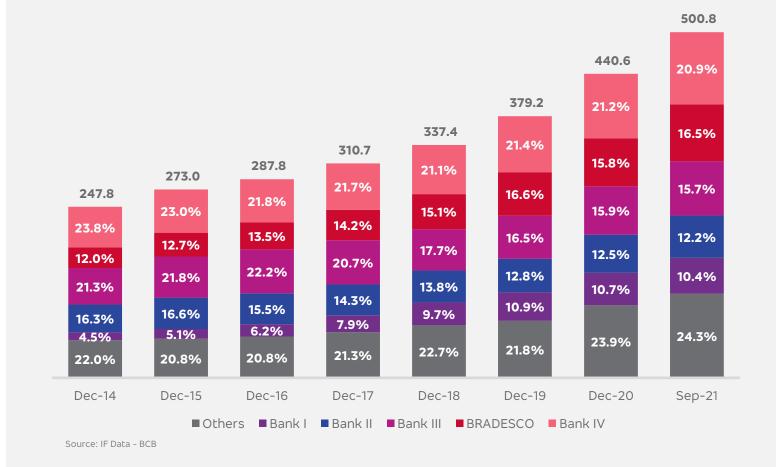
### PAYROLL-DEDUCTIBLE LOAN MARKET GROWTH - BRAZIL

Continuous market growth

#### // Payroll-deductible Loans / GDP



// Market Share - Balance
(R\$ Billion)



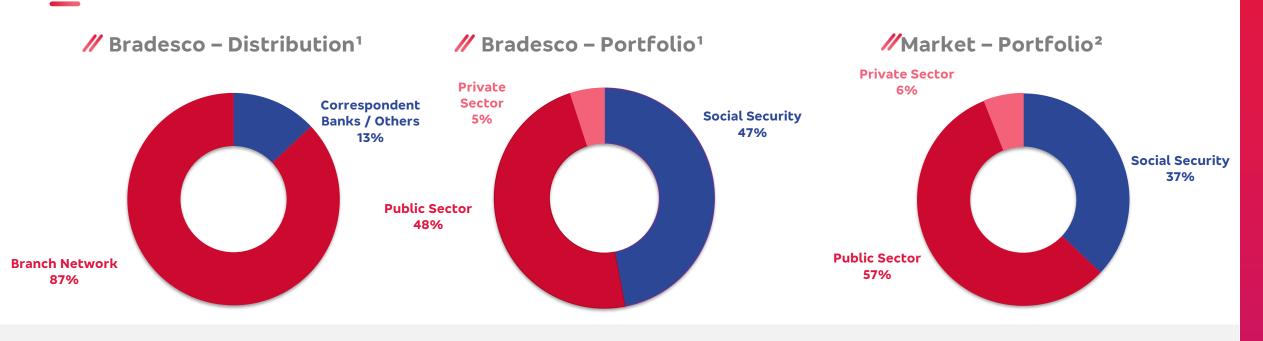
**6** 

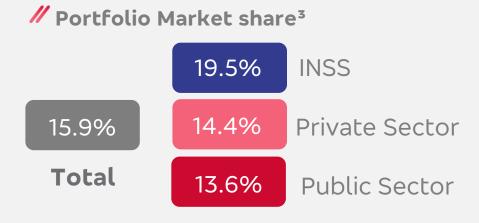
80

### **PAYROLL-DEDUCTIBLE LOANS**

# Strong positioning in retirees and pensioners











<sup>&</sup>lt;sup>1</sup> Source: Bradesco (Considers BBF and Rede)/ In Feb/22

<sup>&</sup>lt;sup>2</sup> Source: BCB / In Feb/22

<sup>&</sup>lt;sup>3</sup> Apr/22





# Main segments and businesses



BRADESCO SEGUROS







ÁGORA



DIGIO



**BRAM** 



**BBI** 



PAYROLL-DEDUCTIBLE LOAN



**REAL ESTATE** 



**CARDS** 



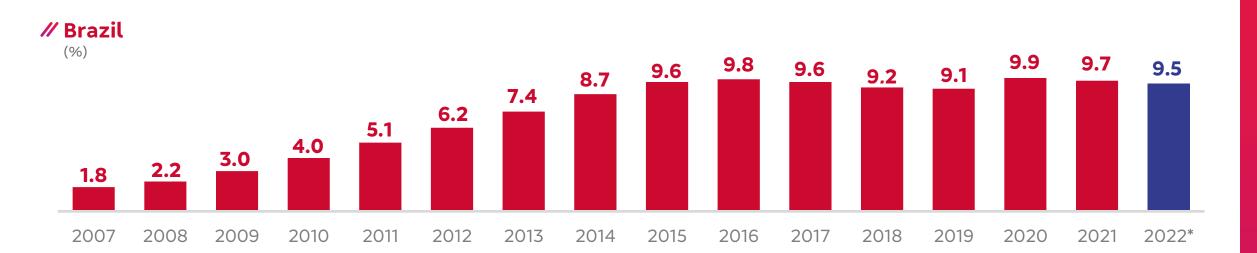
**VEHICLES** 

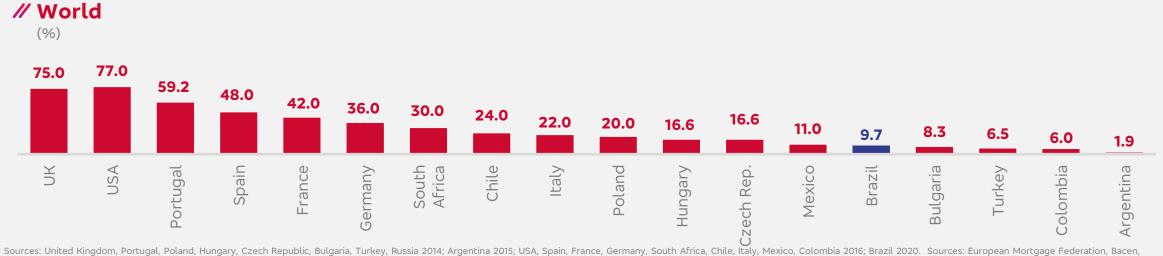
# REAL ESTATE | FINANCING AND MORTGAGES/GDP





83





Hypostat, Febraban, HFN, Abecip and Ecowin.

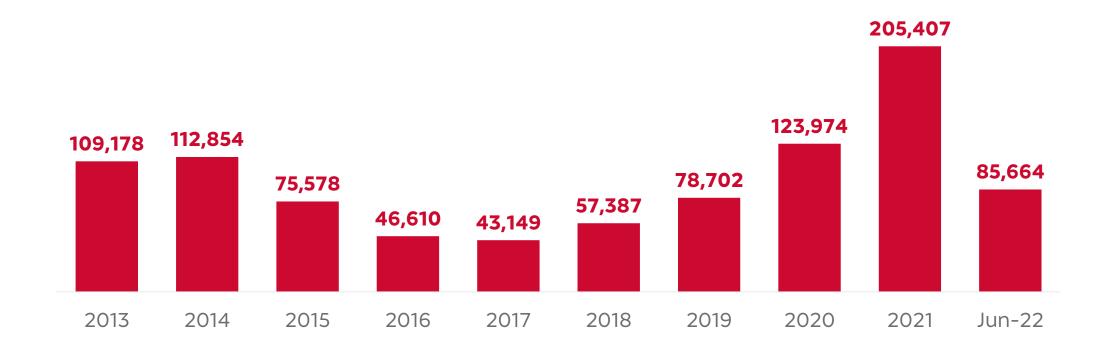
\*Depec estimates

# **REAL ESTATE – BRAZIL** Evolution of originations

# 4

#### **ANNUAL ORIGINATION**

(R\$ Million)

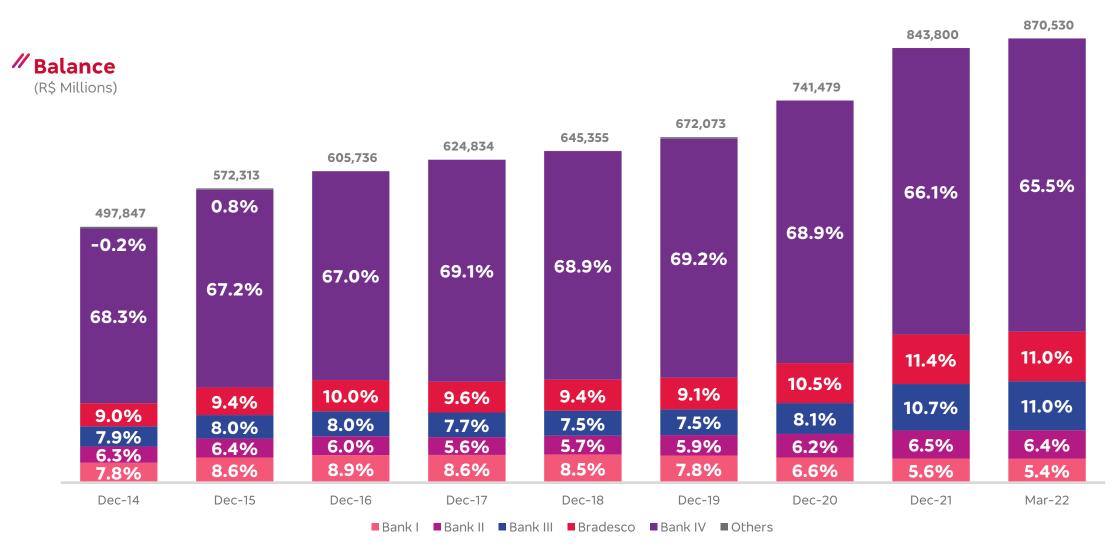


# HOUSING DEFICIT: 7.7 MILLION HOMES

Source: ABECIP

# MORTGAGE - BRAZIL Market share growth





Source - BCB, banks' balance sheets

# MORTGAGE - RETAIL | BRADESCO Greater safety margins in originations



# ORIGINATION Individuals



**323 Months Average Term** 

#### AVERAGE TICKET

R\$ 505 Thousand Property Assessment

64.0 % Loan to Value

R\$ 324 Thousand Financing

51.3 %
Loan to Value
(Inventory)

Reference date: June 22

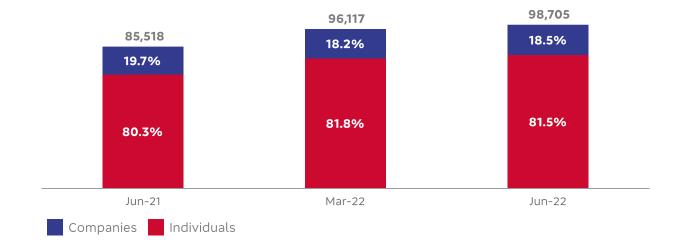
# **REAL ESTATE | BRADESCO**Highlights

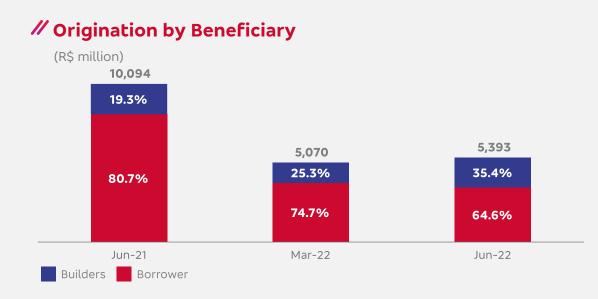


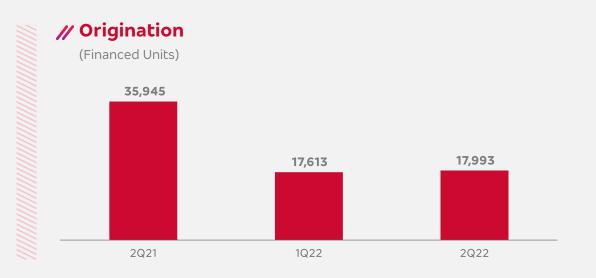
87



(R\$ million)











# Main segments and businesses



BRADESCO SEGUROS



NEXT



BITZ



ÁGORA



DIGIO



BRAM



BBI



PAYROLL-DEDUCTIBLE LOAN



**REAL ESTATE** 



**CARDS** 

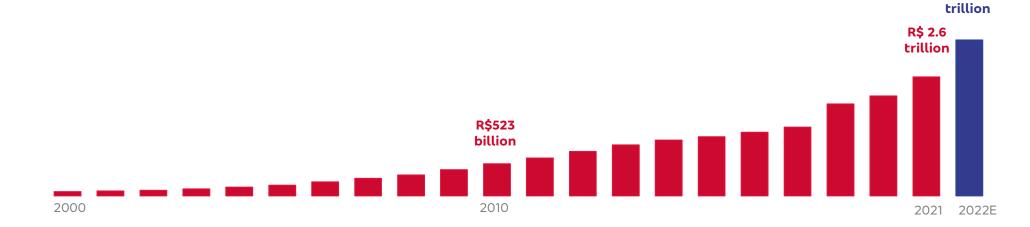


**VEHICLES** 

# **CARDS MARKET | TRANSACTION VOLUME**

Evolutionary resumption in billing

**//VOLUME BILLED IN MEANS OF PAYMENT - CREDIT AND DEBIT** 



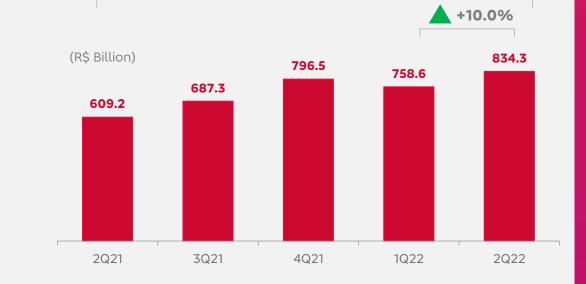
10.0% Evolution of billed in means of payment – Credit and Debit (2Q22 X 1Q22)





Source: Abecs

In Ago/22



+37.0%

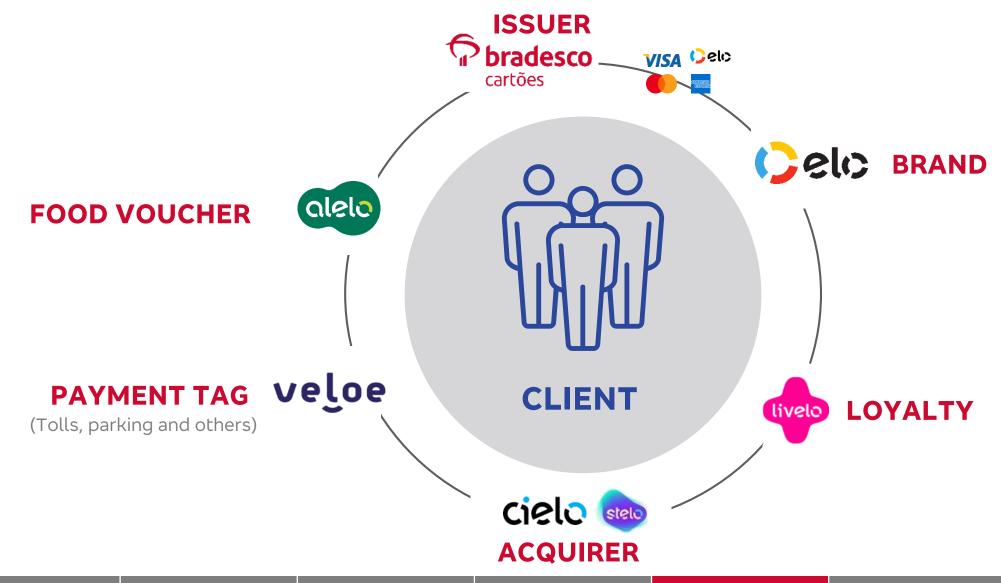


R\$ 3.2

### **BRADESCO CARDS POSITIONING**

Operating throughout the value chain





#### **DISTRIBUTION CHANNELS**

# Wide distribution capacity - ominichannel



#### **Digital Channels - App and Web**

20% of total sales

#### **Greatest Market Capillarity:**

- + 30 physical and digital channels with national presence
- + 25 thousand points of sales and branches network

















#### **Bradesco channels synergy:**

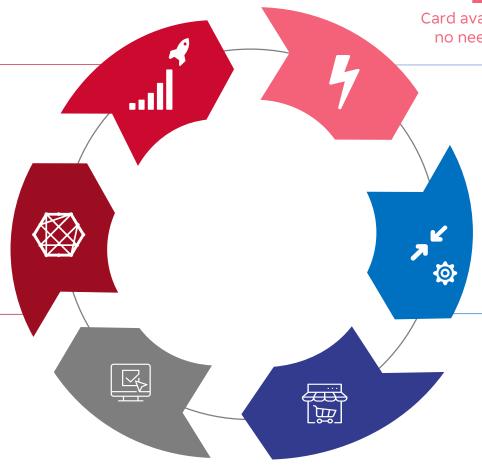
Ágora, Losango, Bradesco Financiamentos, Seguros











#### **Experience for the Customers:**

Card available for use immediately after approval, no need to wait the physical card to arrive home

#### **Integration Technology** with Retail Partnerships:

best experience according to each customer's profile

















#### **Bradesco Partner Channels:**

Bradescard and Bradesco Expresso banking correspondents



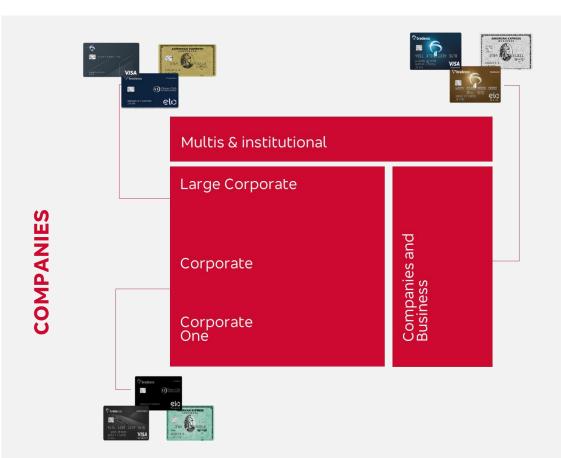


**Corporate Profile Macroeconomic Information Corporate Strategy** ESG **Our Businesses 2Q22 Results Attachments** 

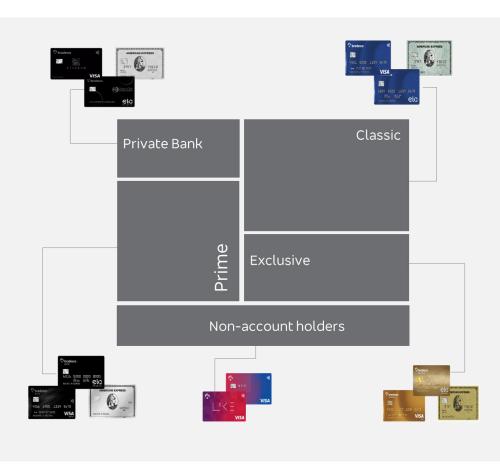
### **PRODUCTS PORTFOLIO**

# Complete and for everyone





INDIVIDUALS



**NICHES** 

**BNDES** 

**TRANSPORTS** 

RTS

**PURCHASES** 

VIRTUAL

PAYROLL

**RETAILERS** 

**ACADEMIC** 

**COBRANDED** 













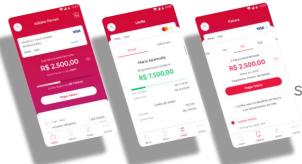




### **INNOVATION AND SERVICES**

# Experiência Digital

**CardTech** - area dedicated to technological innovation entirely in agile methodology



Development of digital applications, products and services focused on the better customer experience

**Focused** on winning **partnerships** and **projects** for better value delivery to customers



Disney+ STAR+ with relevant differential and integrated journey in the bank's digital channels, with the best payment experience in the market

Special offers in installment payments and discounts with **Apple** when purchasing any product



**Complete line of** payments **solutions** with innovative products

#### Complete self-service solution



App Bradesco



App Bradesco Cartões



Serviços na BIA

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#### All forms of payment





# symsing bay





QR Code

Virtual Card

P2P and P2M







# Main segments and businesses



BRADESCO SEGUROS







ÁGORA



DIGIO



BRAM



BBI



PAYROLL-DEDUCTIBLE LOAN



**REAL ESTATE** 



**CARDS** 

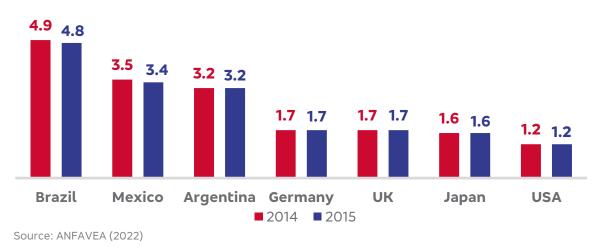


**VEHICLES** 

#### **VEHICLE FINANCING – BRAZIL**

# Slight portfolio growth and stable delinquency

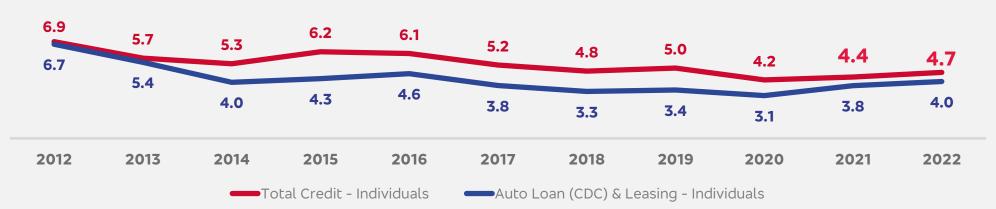








#### // Market Delinquency - Over 90 Days (1)



(1) Source: Brazilian Central Bank (Feb'22); (2) Considering only credit products with Market interest rates; (3) Auto Loan (CDC) + Leasing \*Old Methodology

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# LOAN BOOK ORIGINATION DETAILS

Indicators - 2Q'22













CUSTOMERS<sup>1</sup>

**AVERAGE** TERM<sup>2</sup>

**AVERAGE** TICKET<sup>2</sup>

**AVERAGE** PRODUCTION<sup>2</sup>

LOAN BOOK<sup>3</sup>

**DOWN PAYMENT** 



354

48 Months

~886 ~25,024\* 34%

Thousand

Thousand

Million

Million

// Bradesco **Financiamentos** (Dealer operation)

1,059 **Thousand** 

46

~R\$52 ~2,084 ~35,261

96

**Months Thousand**  Million

Million

Source: Bradesco (Departamento de Empréstimos e Financiamentos

- 1 Customers portfolio Jun'22
- 2 Production R\$ Apr'22 Jun'22
- 3 Consider Individuals and Companies

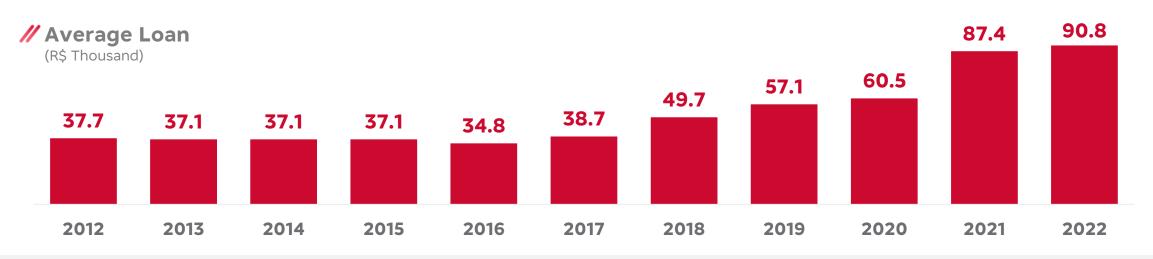
\*Refers to May/22

## **VEHICLE FINANCING - BRADESCO STRATEGY**

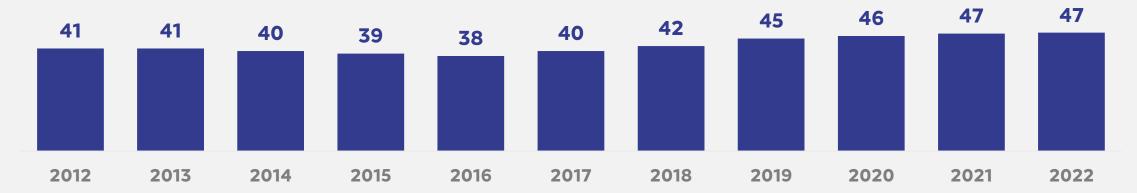
Growth in the average financed amount and term



97



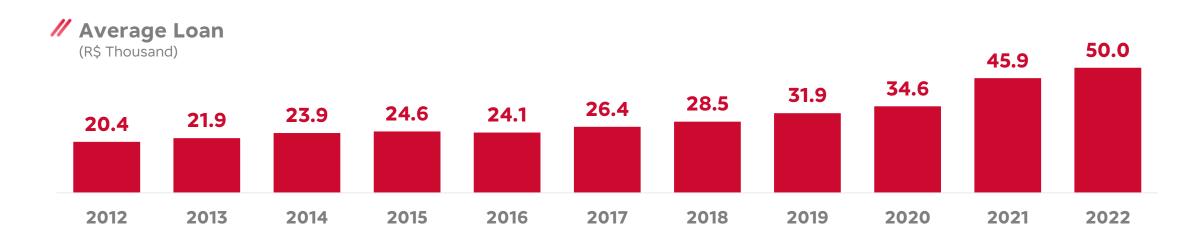




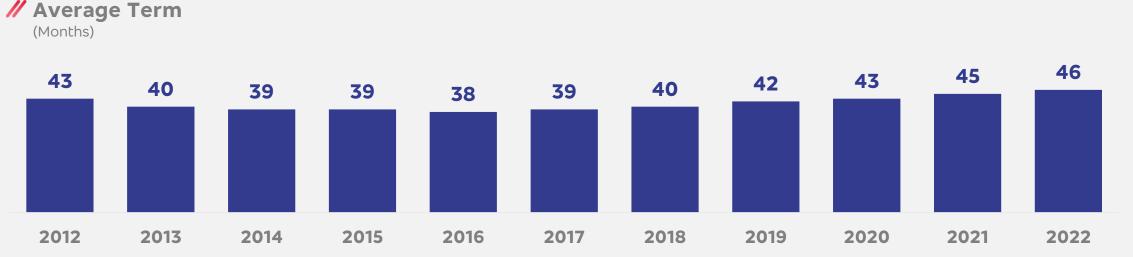
Considers CDC/Leasing (new cars, used cars, motorcycles and heavy vehicles) Source: Bradesco

# VEHICLE FINANCING | BRADESCO FINANCIAMENTOS' STRATEGY

Growth in the average financed amount and term



**7** 



Considers CDC/Leasing (new cars, used cars, motorcycles and heavy vehicles) Source: Bradesco Financiamentos



# **VEHICLE FINANCING**Diversified offers



#### **#FINANCING OF VEHICLES**

through the branch network, digital channels, or network of banking correspondents (18+ thousand)

#### **FINANCED ASSETS**

**Vehicles** 



**Motorcycles** 



Trucks & Road Implements



#### **Machinery**

Agricultural
Civil Construction
Implements





#### **#HIGHLIGHTS OF THE OPERATION**



#### **Boosted Financing**

Financing of Accessories and Services included in the vehicle installment.



#### **Bradesco Seguros**

Largest insurer in Brazil and in Latin America.



#### Livelo

Largest and most complete market place platform in the rewards sector.



#### Veloe

Instant payments at toll booths, malls and parking lots.



#### Specialist in Transportation and Agriculture

Customer service structure dedicated to the segment of heavy-duty vehicles (trucks, machinery and implements).

#### **MAIN PARTNERS**

#### White Label

We are the financing providers for world-class automakers.





HARLEY — DAVIDSON FINANCIAL SERVICES

In addition to Jeep brand vehicles, the Jeep Bank program also covers the brands Dodge, Chrysler, and RAM.







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# 2<sup>nd</sup> QUARTER RESULTS

2022





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### **FINANCIAL HIGHLIGHTS 2Q22**





#### **Recurring Net Income**



#### **Expanded Loan Portfolio**



#### **Client NII**

R\$16.9bn

▲7.1% q/q

▲25.8% y/y



#### Insurance, Pension Plans and Capitalization

R\$3.7bn

▲12.8% g/g

▲135.5% y/y



#### **Fee and Commission Income**

R\$9.0bn

▲4.2% g/g

▲6.7% y/y



#### **Operating Expenses**

R\$11.5bn

▼-1.5% q/q

▲ 4.9% y/y

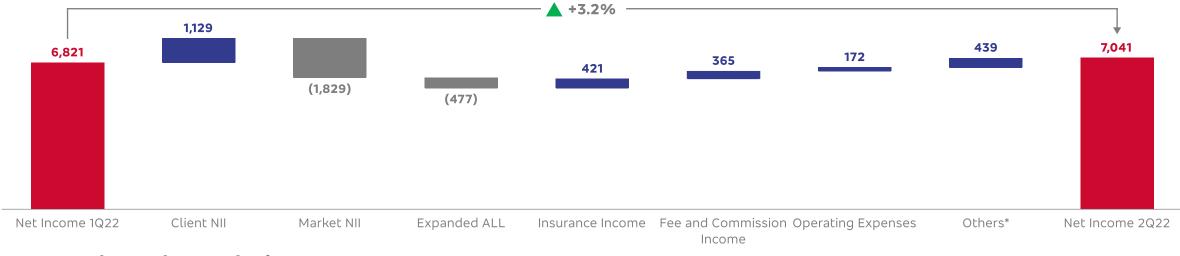
Corporate Strategy ESG **Macroeconomic Information Corporate Profile Our Businesses 2Q22 Results Attachments** 

# G

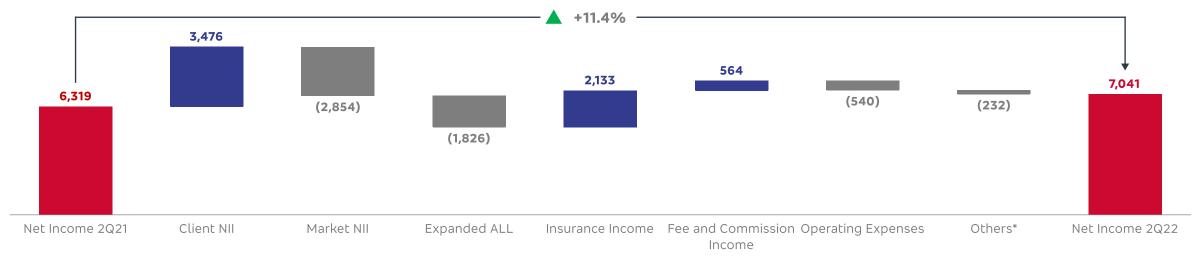
102

# **OPERATIONAL EVOLUTION**

#### **// Quarterly Results Evolution**



#### **//** Annual Results Evolution



<sup>\*</sup> Tax Expenses, Equity in the earnings (losses) of unconsolidated and jointly controlled subsidiaries, Non-Operating Income, Income Tax/Social Contribution and Non-controlling interest in subsidiaries.

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# **LOAN PORTFOLIO**

R\$ million Large Corporates Micro, Small and Medium-Sized Enterprises Individuals

	Jun/22	Jun/22 x Mar/22	Jun/22 x Jun/21	Jun/22
	343,119	2.3	17.1	40.1
	170,705	1.8	15.5	20.0
	341,557	3.1	19.6	39.9
	855,381	2.5	17.7	100.0

#### CREDIT CARDS

**// EXPANDED LOAN PORTFOLIO** 

**+46.4%** Increase in the card base and in Jun22 x Jun21 the average spend per card

#### CDC/VEHICLES FINANCING

+16.7%

Leader in origination with acceleration in pre-owned Jun22 x Jun21 vehicles

#### PERSONAL LOANS

Jun22 x Jun21

+20.9% Evolution in the definition of limits and risk-adjusted pricing

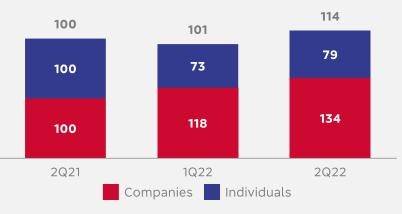
Variation % Total %

#### RURAL LOANS - COMPANIES

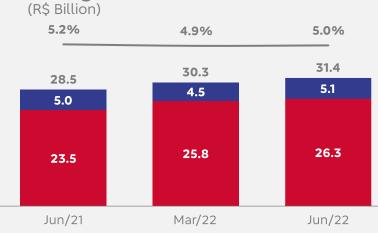
**+32.1%** 14 Agro platforms;

Only bank member of the ILPF Jun22 x Jun21 Network (Embrapa initiative)

#### **//** Loan Origination per business day – Base 100



#### // Renegotiated Portfolio

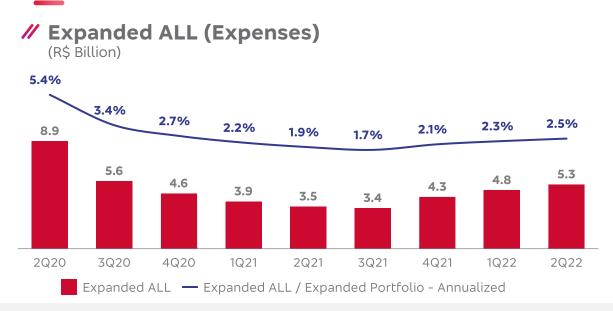


- Originated from active portfolio
- Originated from portfolio in write-off
- Renegotiated Portfolio / Bacen Portfolio

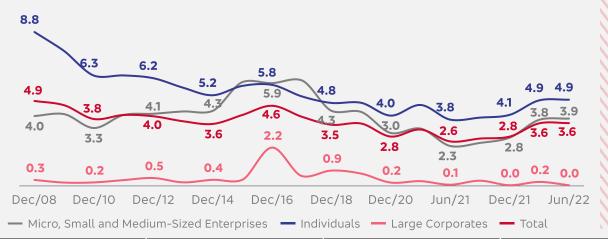
**Corporate Profile Macroeconomic Information Corporate Strategy** ESG **Our Businesses** 2Q22 Results **Attachments** 



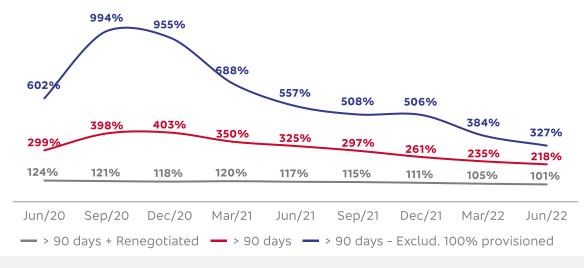
#### **DELIQUENCY RATIO AND ALLOWANCE FOR LOAN LOSSES**



#### // NPL 15 to 90 Days (%)

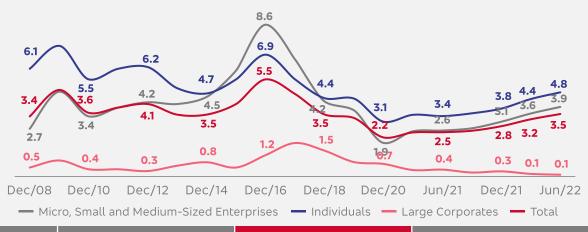


#### // Coverage Ratio



# **// NPL Over 90 Days**

**Our Businesses** 

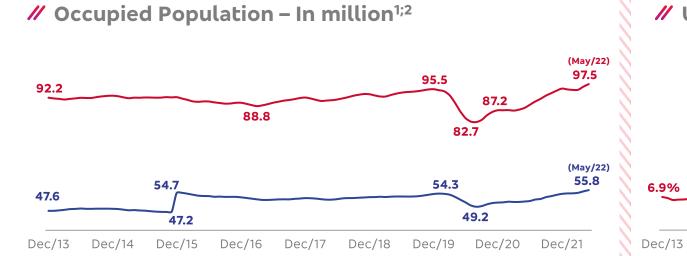


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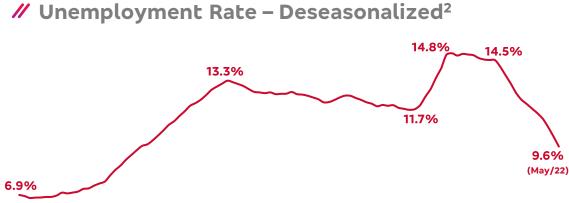


105

### **ECONOMIC VARIABLES THAT INFLUENCE CREDIT**



Occupied Population
 Occupied Population - Formal



Dec/17

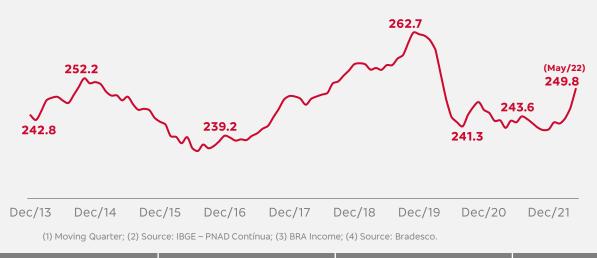
Dec/18

Dec/19

Dec/20

Dec/21







Dec/16

Dec/14

Dec/15





#### **NET INTEREST INCOME** Variation % Total% 2Q22 x 2Q22 x 1H22 x R\$ million 2Q22 1H22 2Q22 1Q22 2Q21 1H21 // NET INTEREST INCOME 16.361 33,422 (4.1)4.0 6.7 100.0 // CLIENT NII1 32,766 16,947 25.8 22.7 103.6 7.1 Average Balance 702,799 693,193 2.8 12.5 12.3 Average Rate 10.0% 9.8% 0.3 p.p. 1.1 p.p. 0.8 p.p. **//** MARKET NII2

(587)

656

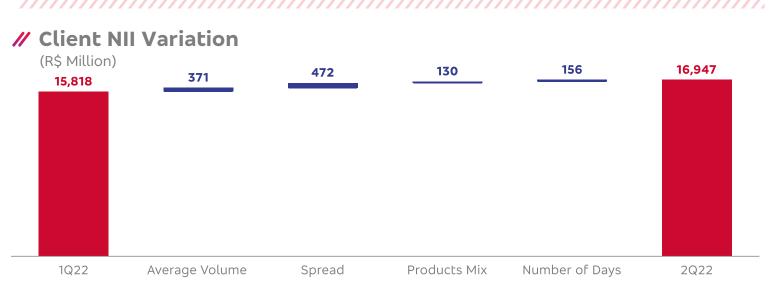
(147.2)

(125.9)

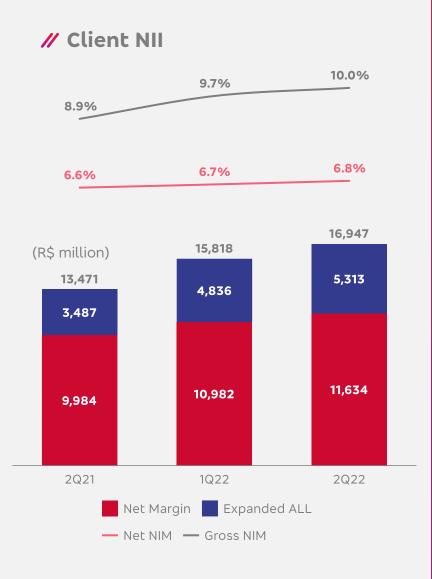
(85.8)

(3.6)

**Our Businesses** 



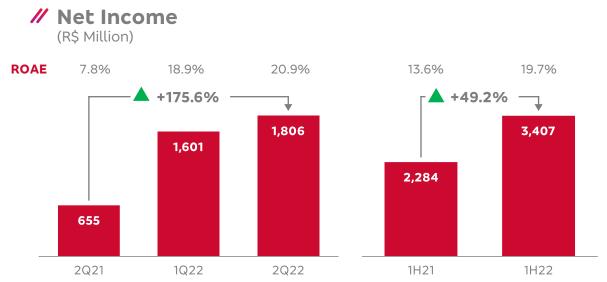


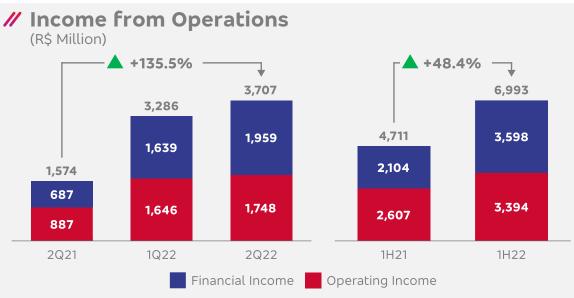


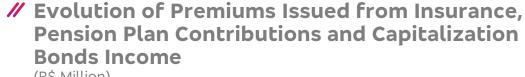
106

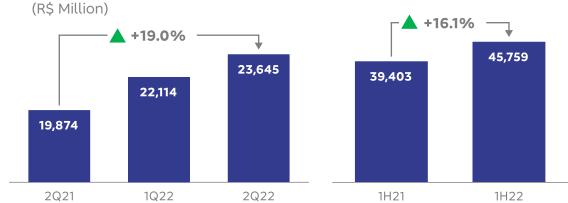


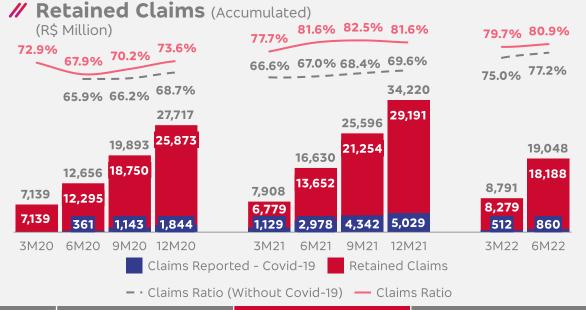
### **INSURANCE, PENSION PLANS AND CAPITALIZATION BONDS**













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## **FEE AND COMMISSION INCOME**

// FEE AND COMMISSION INCOME	8,976	17,587	4.2	6.7	6.7	100.0
Other	2,795	5,533	2.1	(1.6)	0.1	31.1
Asset Management	770	1,551	(1.4)	(7.0)	(4.6)	8.6
Checking Account	1,944	3,893	(0.3)	(2.8)	(1.3)	21.7
Card Income	3,467	6,610	10.3	26.3	22.8	38.6
R\$ million	2Q22	1H22	2Q22 x 1Q22	2Q22 x 2Q21	1H22 x 1H21	2Q22
			Variation %		Total %	

CREDIT CARDS

R\$**73.6**bn

32% increase in volume traded

2Q22 X 2Q21

TOTAL CLIENTS

**75.5**мм

4.3MM increase in the customer base

2Q22 X 2Q21



**Increase in penetration** in the Exclusive and Prime segments

**Higher volume** of digital sales: **Like** and **Neo** 

New features enhancing customer experience

**Higher spending** on Travel and Entertainment, Fuel and Food, in addition to the inflation impact



# **OPERATING EXPENSES**

			Variacio	711 70	Total 70
2Q22	1H22	2Q22 x 1Q22	2Q22 x 2Q21	1H22 x 1H21	2Q22
5,718	11,219	3.9	11.7	10.1	49.6
5,344	10,427	5.1	6.6	6.1	46.3
468	1,586	(58.1)	(45.4)	(27.3)	4.1
11,530	23,232	(1.5)	4.9	4.7	100.0
	5,718 5,344 468	5,718 11,219 5,344 10,427 468 1,586	5,718       11,219       3.9         5,344       10,427       5.1         468       1,586       (58.1)	2Q22     1H22     2Q22 x 1Q22 x 2Q21       5,718     11,219     3.9     11.7       5,344     10,427     5.1     6.6       468     1,586     (58.1)     (45.4)	2Q22       1H22       x 1Q22       x 2Q21       1H21         5,718       11,219       3.9       11.7       10.1         5,344       10,427       5.1       6.6       6.1         468       1,586       (58.1)       (45.4)       (27.3)

#### **OPERATING EXPENSES**

**+4.7%** 1H22 X 1H21

Increase below the accumulated inflation in the period

#### EFFICIENCY RATIO

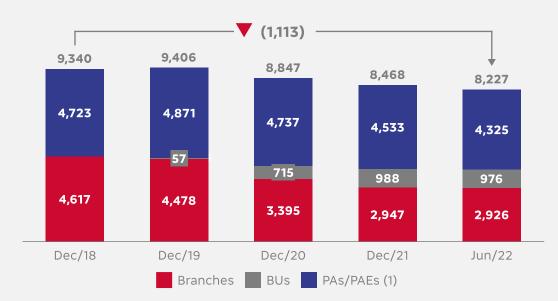
**42.4%** (Quarterly)

1.1 p.p. improvement in the quarterly comparison



Accumulated 11.9% 10.7% 12 months IPCA IGP-M

#### Optimization of Physical Presence



**-1,691** Branches\* **+976** BUs\*

Total %

**Transformation** in the service format

**24.8k** Relatioship Managers/Bankers **1,041** Investment Specialists

Focus on face-to-face and remote consultancy on Loans, Investments and Insurance

**+40 thousand**Correspondent banks

**Capillarity** with Bradesco Expresso

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Variation %

<sup>\*</sup> Since 2018; (1) PAs = Service Centers; PAEs = Electronic Service Centers.



# CAPITAL AND LIQUIDITY

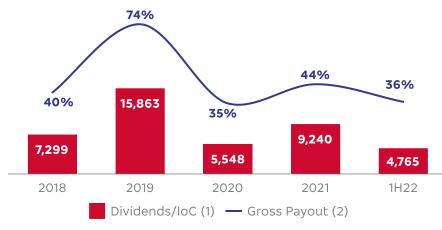






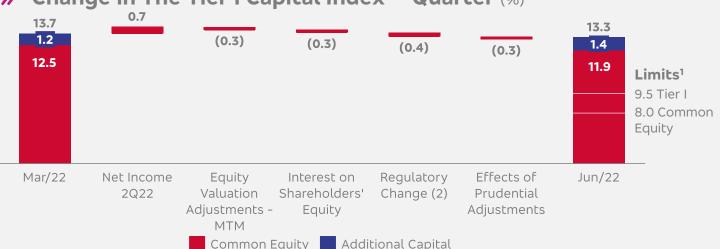
# // Dividends and IoC

(R\$ Million)



(1) In 2019, it considers R\$8 billion of extraordinary dividends paid on October 23, 2019 and 2021, it considers R\$2.2 billion of complementary dividends/Interest on Shareholders' Equity paid on December 30, 2021; and (2) Calculated based on book net income after the legal reserve adjustment.

#### **// Change in The Tier I Capital Index - Quarter** (%)



#### **Liquidity Ratios**

168.5%

▲31.1 p.p. q/q ▲12.5 p.p. y/y

LCR – Liquidity Coverage Ratio

▲1.6 p.p. q/q

NSFR - Net Stable Funding Ratio

(1) It refers to the minimum limits required, added to the installments of additional countercyclical and systemic capital. It is worth noting that, in accordance with Resolution No. 4,958/21, as of 04.2022, the minimum capital required is now 9.5% for Tier I capital and 8.0% for Common Equity. (2) It includes the effect of 50% of tax credits from tax losses arising from a short position in foreign currency held with the objective of providing hedge of investment abroad, pursuant to Resolution No. 4,955/21, which came into effect on 01.2022.





**/// CLIENT NII** 

**#** FEE AND COMMISSION INCOME

/// OPERATING EXPENSES
(Personnel + Administrative + Others)

**INCOME FROM INSURANCE, PENSION PLANS AND CAPITALIZATION BONDS** 

**///** EXPANDED ALL - R\$ BILLION

Released Guidance 2022	Actual 1H22
10% to 14%	17.7%
18% to 22%	22.7%
4% to 8%	6.7%
1% to 5%	4.7%
18% to 23%	48.4%
R\$17.0 to R\$21.0	R\$10.1

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# **OPERATIONAL EVOLUTION**

▲ 8.7% y/y
Operating
Income

▲ 25.8% y/y

▲ **6.7%** y/y
Fee and Commission
Income

#### Variation %

R\$ million

Net Interest Income

- Client NII
- Market NII

Expanded ALL

#### **//** GROSS INCOME FROM FINANCIAL INTERMED.

Income from Ins., Pension Plans and Cap. Bonds

Fee and Commission Income

Operating Expenses

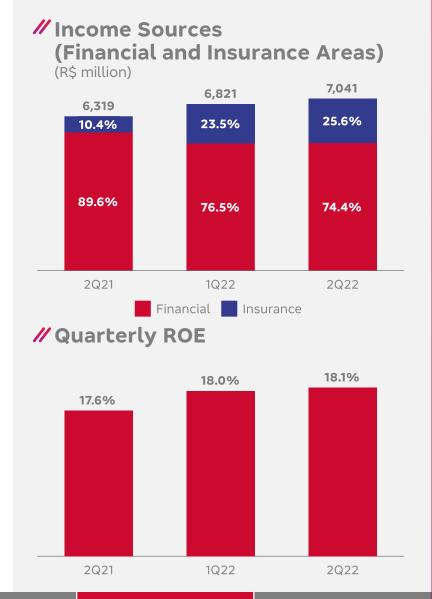
Tax Exp. + Equity in the earnings (losses) of unconsolidated and jointly controlled subsidiaries

#### **/// OPERATING INCOME**

Non-Oper. Inc. + Inc. Tax / Social Contrib. + Non-Controlling Int. in Subs. + Others

**RECURRING NET INCOME** 

2Q22	1H22	2Q22 x 1Q22	2Q22 x 2Q21	1H22 x 1H21
16,361	33,422	(4.1)	4.0	6.7
16,947	32,766	7.1	25.8	22.7
(587)	656	(147.2)	(125.9)	(85.8)
(5,313)	(10,149)	9.9	52.4	37.3
11,048	23,273	(9.6)	(9.8)	(2.7)
3,707	6,993	12.8	135.5	48.4
8,976	17,587	4.2	6.7	6.7
(11,530)	(23,232)	(1.5)	4.9	4.7
(1,851)	(3,929)	(10.9)	7.1	8.2
10,350	20,692	0.1	8.7	7.3
(3,309)	(6,830)	(6.0)	3.4	5.8
7,041	13,862	3.2	11.4	8.0



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# **RECURRING NET INCOME VS BOOK**

R\$ million	2Q22	1H22
# RECURRING NET INCOME	7,041	13,862
// NON-RECURRING EVENTS	34	222
- Goodwill Amortization (Gross)	(43)	(85)
- Gain from CIP Demutualization	0	231
- Others¹	77	77
# BOOK NET INCOME	7,075	14,084

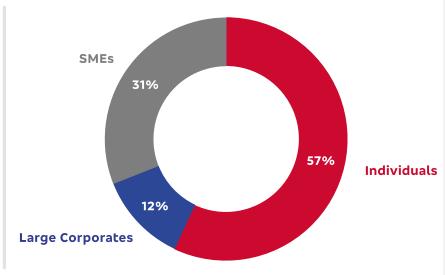
(1) Basically, it contemplates the disposal of an investment by Merchant E-Solutions Inc. carried out by Cielo.

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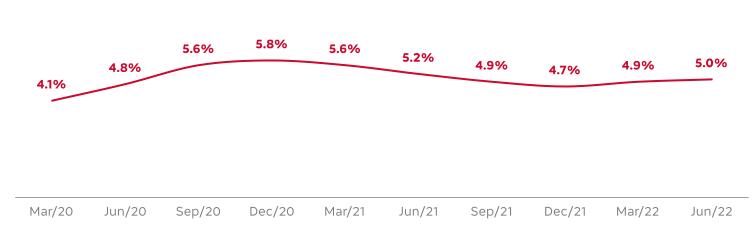
## RENEGOTIATED PORTFOLIO

**59.3**%

of the renegotiations in the quarter were less than **90 days in arrears** 



#### 



# **// Evolution of the Portfolio Balance** (R\$ Billion)

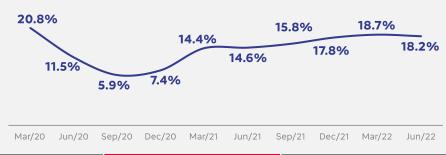


#### **// ALL / Renegotiated Portfolio**



Mar/20 Jun/20 Sep/20 Dec/20 Mar/21 Jun/21 Sep/21 Dec/21 Mar/22 Jun/22

#### **// NPL Over 90 Days**







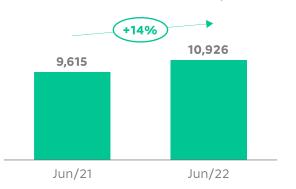
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# **DIGITAL INITIATIVES**







**// Clients Base** 

Thousand

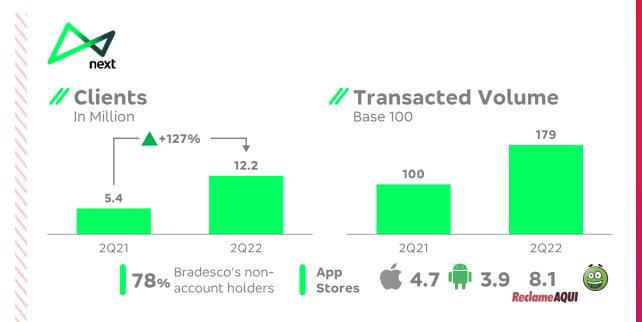
822

**+4.7%** q/q **+22.3%** v/v

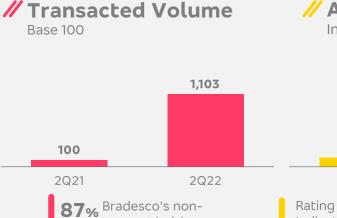
**// Volume Under Custody**Billion

**R\$ 65.9** 

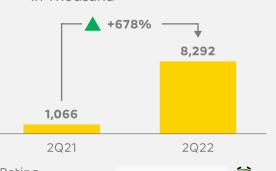
**-11.7%** q/q **-9.6%** v/v



# Bitz

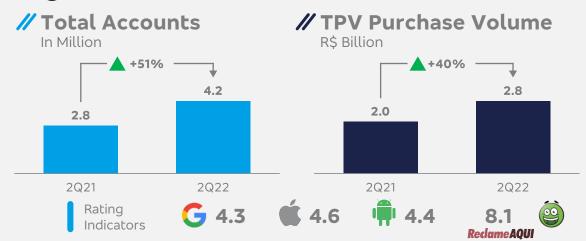


// Accumulated Accounts
In Thousand



ReclameAQUI 😩

# digio



**Our Businesses** 

# ATTACHMENTS





# **CONSOLIDATED INCOME STATEMENT**

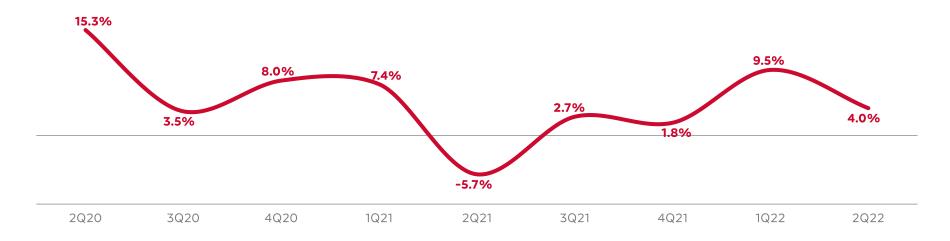
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R\$ million  // NET INTEREST INCOME	2Q22 16,361	1H22 33,422	2Q22 x 1Q22 (4.1)	2Q22 x 2Q21 4.0	1H22 x 1H21 6.7
- Client NII	16,947	32,766	7.1	25.8	22.7
- Market NII	(587)	656	-	-	(85.8)
// EXPANDED ALL	(5,313)	(10,149)	9.9	52.4	37.3
// GROSS INCOME FROM FINANCIAL INTERMEDIATION	11,048	23,273	(9.6)	(9.8)	(2.7)
Income from Insurance, Pension Plans and Capitalization Bonds	3,707	6,993	12.8	135.5	48.4
Fee and Commission Income	8,976	17,587	4.2	6.7	6.7
Operating Expenses	(11,530)	(23,232)	(1.5)	4.9	4.7
-Personnel Expenses	(5,718)	(11,219)	3.9	11.7	10.1
-Other Administrative Expenses	(5,344)	(10,427)	5.1	6.6	6.1
-Other Operating Income / (Expenses)	(468)	(1,586)	(58.1)	(45.5)	(27.3)
Tax Expenses Equity in the earnings (losses) of uncons. and jointly controlled	(1,930)	(4,030)	(8.1)	9.5	9.0
	79	101	259.1	125.7	55.4
OPERATING INCOME	10,350	20,692	0.1	8.7	7.3
Non-Operating Income	13	14	-	(116.0)	(108.2)
Income Tax / Social Contribution	(3,229)	(6,685)	(6.6)	5.6	8.6
Non-controlling interests in subsidiaries	(93)	(159)	40.9	52.5	23.3
// RECURRING NET INCOME	7,041	13,862	3.2	11.4	8.0

### **NET INTEREST INCOME – YoY GROWTH**

#### **//Net Interest Income**





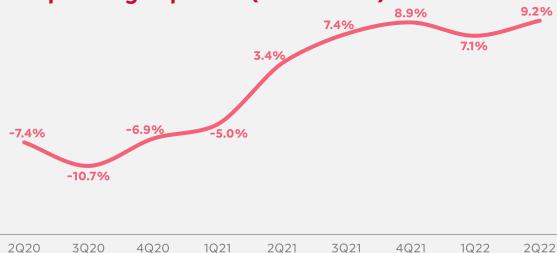


# **FINANCIAL INFORMATION - YOY**

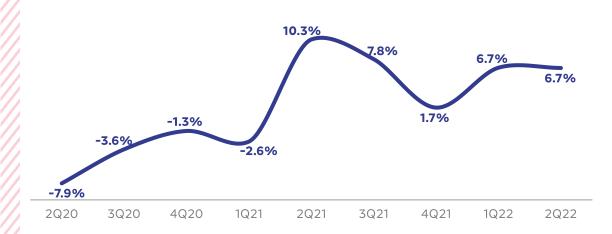
#### **#** Expanded Allowance for Loan Losses



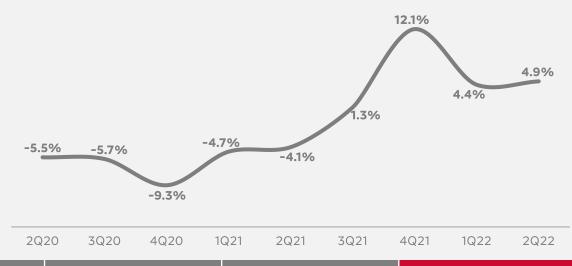
# // Operating Expenses (Pers + Adm)



#### **//** Fee and Commission Income



#### // Operating Expanses (Pers + Adm + Others)

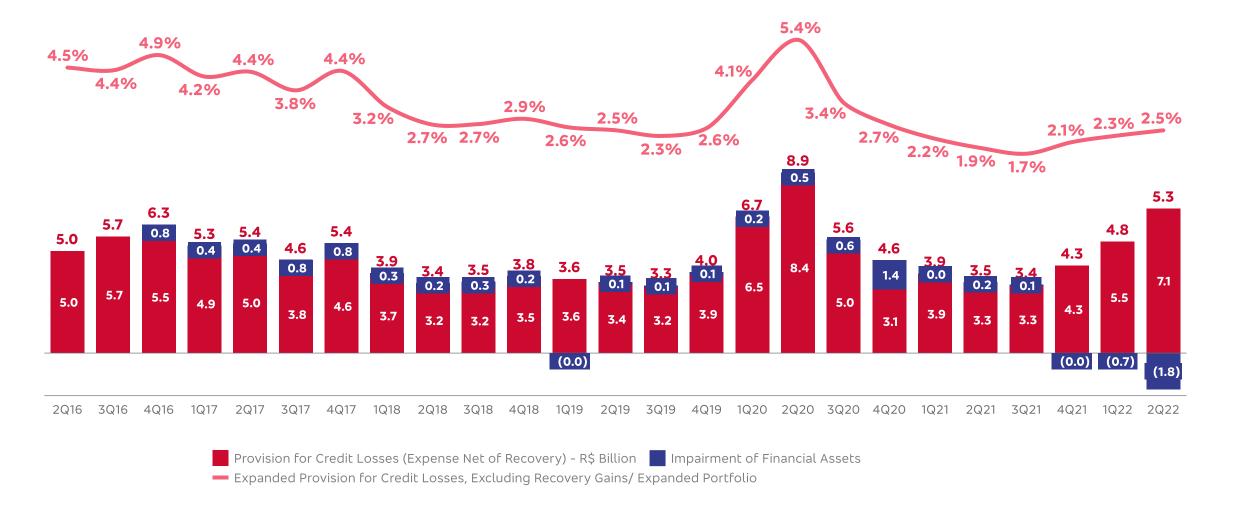


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# (C)

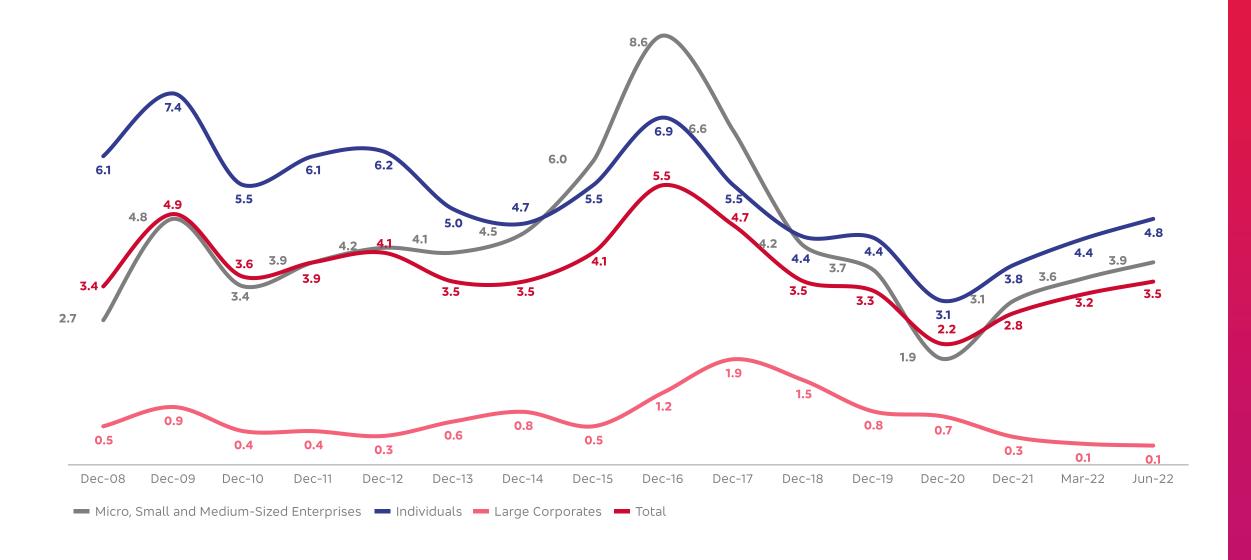
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# **PROVISION FOR CREDIT RISK**



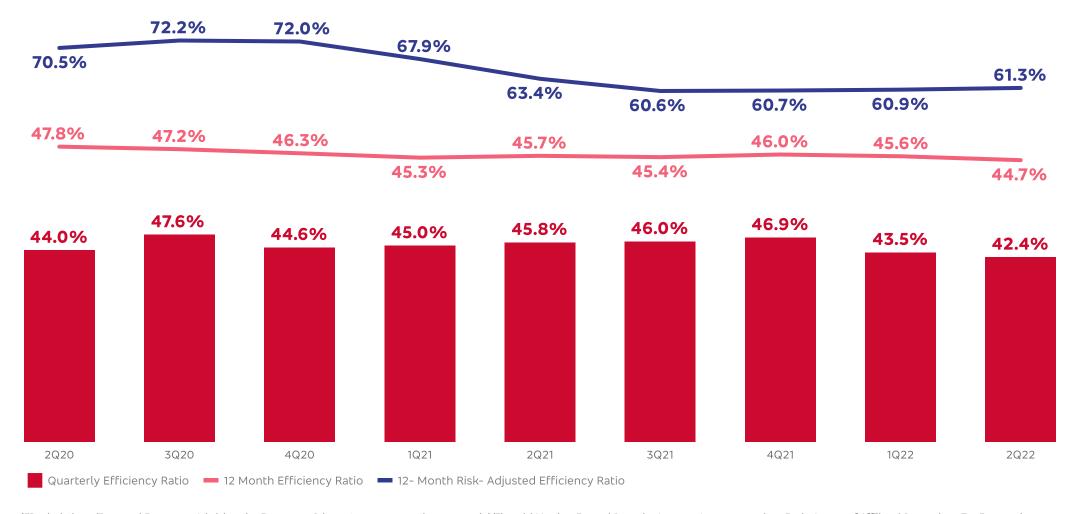


# **DELIQUENCY RATE - OVER 90 DAYS**





# **EFFICIENCY RATIO<sup>1</sup> AND OPERATING COVERAGE INCOME**



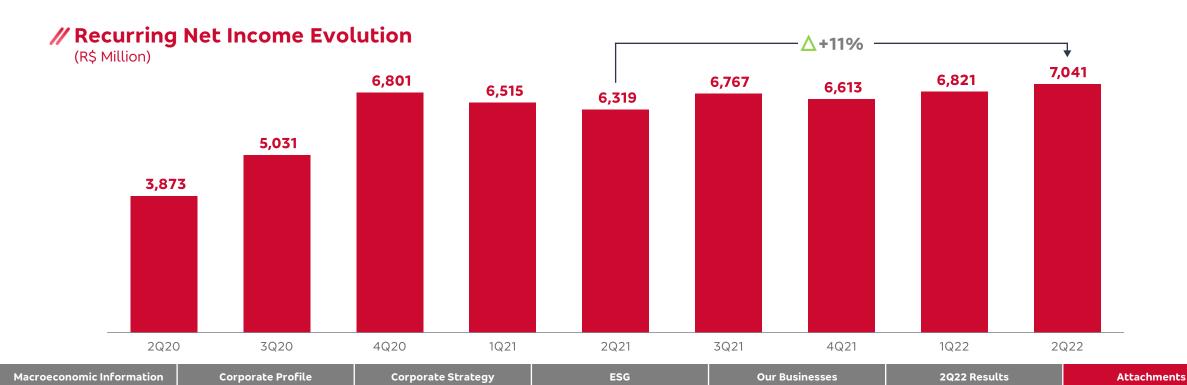
<sup>1</sup>ER calculation = (Personnel Expenses + Administrative Expenses + Other net revenue operating expenses) / (Financial Margin + Fee and Operating Income + Insurance results + Equity Income of Affiliated Companies + Tax Expenses).



# RETURN ON EQUITY & RECURRING NET INCOME EVOLUTION









# **EXTENDED LOAN PORTFOLIO**



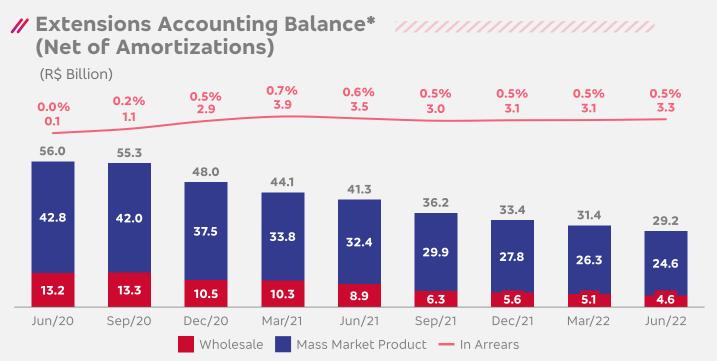
92%

No delay history in the 12 months prior to the pandemic









// The R\$ 29.2 billion balance in Jun/22 includes the following components:

On time - R\$24.6 bn

In arrears - R\$3.3 bn

In grace period - R\$1.3 bn

<sup>\*</sup> Delinquency ratio above 30 days calculated considering the balance of the Bacen portfolio..

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# LOAN PORTFOLIO CONCENTRATION



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Diversified loan portfolio and with low concentration in sectors of greater risk

// Exposure by currency

94%

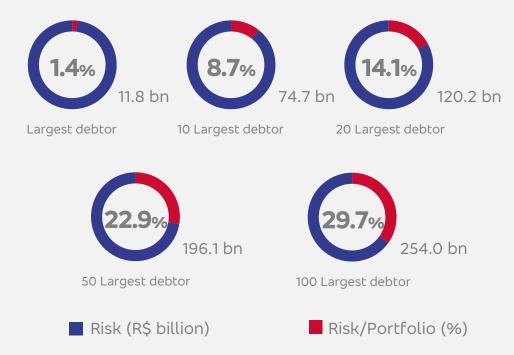
Real

// Warranty Coverage (Bacen Portfolio)

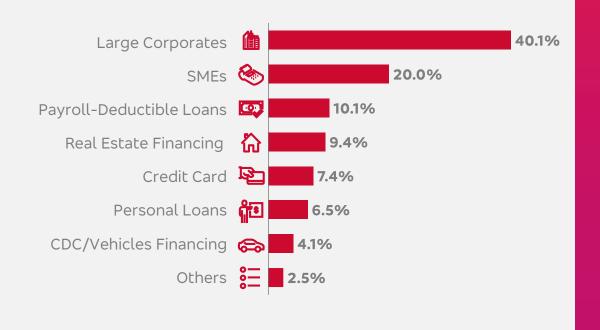
**55%** 

With Guarantee

#### // Concentration among the largest debtors



#### // Diversificação da carteira



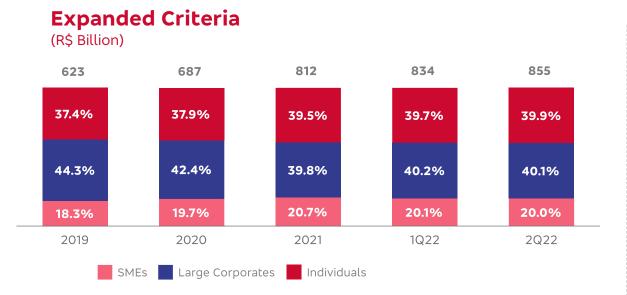


# **LOAN PORTFOLIO**

				Variation%		Total%
R\$ milllion	Jun/22	Mar/22	Jun/21	Jun/22 x Mar/22	Jun/22 x Jun/21	Jun22
Individuals	337,916	327,961	282,192	3.0	19.7	40%
Companies	294,863	290,863	264,329	1.4	11.6	34%
// LOAN PORTFOLIO - BACEN	632,779	618,824	546,521	2.3	15.8	74%
Sureties and Guarantees	91,363	88,616	78,346	3.1	16.6	11%
Operations bearing Credit Risk - Commercial Portfolio	96,657	95,657	77,873	1.0	24.1	11%
Others	34,582	31,353	23,713	10.3	45.8	4%
// EXPANDED LOAN PORTFOLIO	855,381	834,451	726,453	2.5	17.7	100%
// WITHOUT EXCHANGE VARIATION				1.9	17.4	

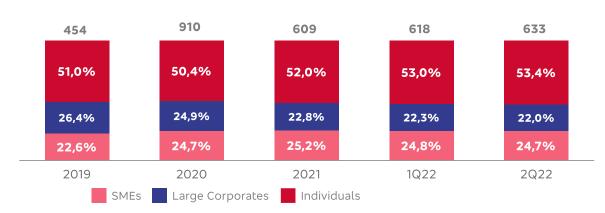


# **LOAN PORTFOLIO**

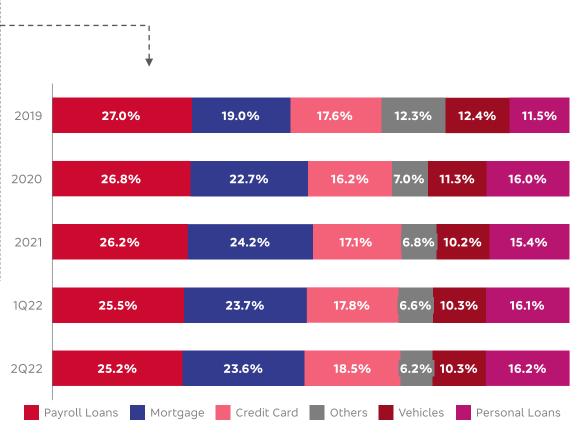


#### **Central Bank Criteria**

(R\$ Billion)

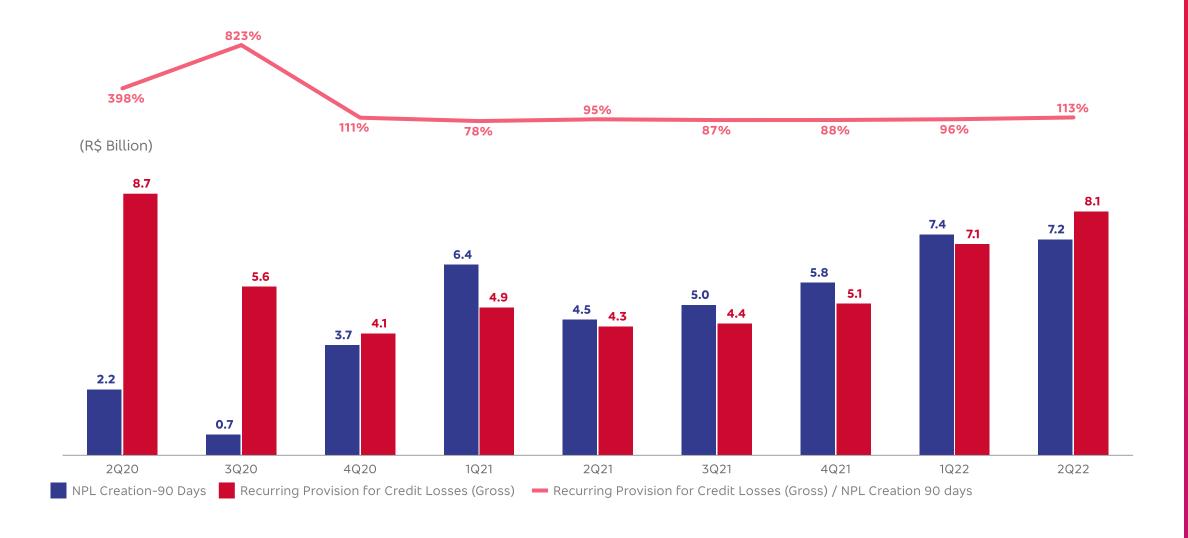








# ALLOWANCE FOR LOAN LOSSES EXPENSES / BACEN LOAN PORFOLIO



# **FUNDING SOURCES**

# Funds Raised and Managed

R\$ million	Jun/22	Mar/21	Jun/21	Jun/22 x Mar/21	Mar/21 x Jun/21
Demand Deposits	53,903	51,279	54,509	5.1	(1.1)
Savings Deposits	134,763	134,395	137,401	0.3	(1.9)
Time Deposits + Debentures	388,983	369,846	363,982	5.2	6.9
Borrowings and Onlending	62,497	58,965	58,676	6.0	6.5
Funds from Issuance of Securities	195,341	182,185	134,828	7.2	44.9
Subordinated Debts	53,796	49,716	47,562	8.2	13.1
// SUBTOTAL	889,284	846,386	796,958	5.1	11.6
Obligations for Repurchase Agreements <sup>1</sup>	235,561	253,031	260,026	(6.9)	(9.4)
Interbank Deposits	1,420	2,337	2,739	(39.3)	(48.2)
Working Capital (Own/Managed)	126,170	124,602	122,568	1.3	2.9
Foreign Exchange Portfolio	28,340	27,423	32,999	3.3	(14.1)
Payment of Taxes and Other Contributions	7,800	7,665	7,421	1.8	5.1
Technical provisions for insurance, pension plans and capitalization bonds	307,819	301,001	288,364	2.3	6.7
// FUNDS RAISED	1,596,394	1,562,444	1,511,075	2.2	5.6
// INVESTMENT FUNDS AND MANAGED PORTFOLIOS	1,059,168	1,071,086	1,082,126	(1.1)	(2.1)
// TOTAL ASSETS UNDER MANAGEMENT	2,655,562	2,633,530	2,593,201	0.8	2.4

(1) It does not consider debentures.



# **FUNDING X INVESTMENTS**

# Funding to fulfill the demands of credit

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R\$ million		Mar/21	Jun/21	Jun/22 x Mar/21	Mar/21 x Jun/21
// FUNDING VS. INVESTMENTS				Mai/Zi	Juli/ 21
Demand Deposits + Sundry Floating	61,703	58,944	61,930	4.7	(0.4)
Savings Deposits	134,763	134,395	137,401	0.3	(1.9)
Time Deposits + Debentures	388,983	369,846 171,028	363,982 125,243	5.2 7.1	6.9 46.3
Funds from Financial Bills	183,173				
// CUSTOMER FUNDS <sup>1</sup>	768,622	734,213	688,556	4.7	11.6
(-) Reserve Requirements	(85,451)	(84,569)	(85,381)	1.0	0.1
(-) Available Funds (Brazil)	(15,358)	(14,437)	(18,806)	6.4	(18.3)
// CUSTOMER FUNDS NET OF RESERVE REQUIREMENTS	667,813	635,207	584,369	5.1	14.3
Borrowings and Onlending	62,497	58,965	58,676	6.0	6.5
Other (Securities Abroad + Subordinated Debt + Other Borrowers - Cards)	97,278	92,095	80,162	5.6	21.4
// TOTAL FUNDING (A)		786,267	723,207	5.3	14.4
// EXPANDED LOAN PORTFOLIO (EXCLUDING SURETIES AND GUARANTEES) (B)	764,018	745,834	648,107	2.4	17.9
// B / A	92.3%	94.9%	89.6%	(2.5) p.p	2,7 p.p.

(1) It considers: Demand Deposits, Sundry Floating, Saving Deposits, Time Deposits, Debentures (with collateral of repurchase transactions) and Funds from Financial Bills (considers Mortgage Bonds, Letters of Credit for Agribusiness, Financial Bills and Structured Operations Certificate).



# **REQUIREMENTS AND RESTRICTED LOANS**

		Rate	Remuneration				
<b>//</b> Demand Deposits	Reserve Requirements	21.0%					
	Agricultural Loans	25.0%	7.50% p.a Reserve Requirement 6.50% p.a PRONAMP				
	Microcredit	2.0%	Varies According to Type of Operation				
	Discretion any use	52.0%					
// Saving Deposits	Mortgage Loan	65.0%	Varies According to Type of Mortgage				
	Reserve Requirements	20.0%	Reference Rate (TR) + 6.17% p.a. or TR + 70% of the Selic Rate for deposits made as of May 4 <sup>th</sup> , 2012, when the Selic				
	Discretionary any use	15.0%	Rate is lower than 8.5% p.a.				
// Time Deposits	Reserve Requirements	20.0%	SELIC				
	Discretion any Use	80.0%	_				

In Jun/22.

# // INSTITUTIONAL PRESENTATION 2Q22

